

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-16211

**DENTSPLY SIRONA Inc.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

39-1434669  
(I.R.S. Employer  
Identification No.)

221 West Philadelphia Street, York, PA  
(Address of principal executive offices)

17401-2991  
(Zip Code)

(717) 845-7511  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Emerging growth company  If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: At July 31, 2017, DENTSPLY SIRONA Inc. had 229,501,846 shares of Common Stock outstanding, with a par value of \$.01 per share.

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DENTSPLY SIRONA Inc.

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**PART I – FINANCIAL INFORMATION**

**Item 1 – Financial Statements**

**DENTSPLY SIRONA INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(In millions, except per share amounts)  
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Net sales	\$ 992.7	\$ 1,022.0	\$ 1,893.2	\$ 1,794.6
Cost of products sold	448.5	495.1	857.0	848.8
Gross profit	544.2	526.9	1,036.2	945.8
Selling, general and administrative expenses	417.6	402.1	822.3	744.2
Goodwill impairment	1,092.9	—	1,092.9	—
Restructuring and other costs	81.7	3.6	84.8	7.7
Operating (loss) income	(1,048.0)	121.2	(963.8)	193.9
Other income and expenses:				
Interest expense	9.6	9.3	18.9	18.5
Interest income	(0.6)	(0.4)	(1.3)	(0.9)
Other expense (income), net	7.8	(11.5)	6.8	(14.9)
(Loss) income before income taxes	(1,064.8)	123.8	(988.2)	191.2
(Benefit) provision for income taxes	(14.5)	17.9	2.4	(40.0)
Net (loss) income	(1,050.3)	105.9	(990.6)	231.2
Less: Net (loss) income attributable to noncontrolling interests	(0.3)	0.5	(0.4)	0.8
Net (loss) income attributable to Dentsply Sirona	\$ (1,050.0)	\$ 105.4	\$ (990.2)	\$ 230.4
Net (loss) income per common share attributable to Dentsply Sirona:				
Basic	\$ (4.58)	\$ 0.45	\$ (4.31)	\$ 1.13
Diluted	\$ (4.58)	\$ 0.44	\$ (4.31)	\$ 1.11
Weighted average common shares outstanding:				
Basic	229.4	233.7	229.7	204.2
Diluted	229.4	237.4	229.7	207.9
Dividends declared per common share:	\$ 0.0875	\$ 0.0775	\$ 0.1750	\$ 0.1550

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

**DENTSPLY SIRONA INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

(In millions)  
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
Net (loss) income	\$ (1,050.3)	\$ 105.9	\$ (990.6)	\$ 231.2
Other comprehensive income (loss), net of tax:				
Foreign currency translation gain (loss)	222.0	(92.8)	271.7	94.0
Net (loss) gain on derivative financial instruments	(2.5)	8.5	(5.8)	(16.3)
Pension liability gain	1.1	0.9	2.3	1.8
Total other comprehensive income (loss), net of tax	220.6	(83.4)	268.2	79.5
Total comprehensive (loss) income	(829.7)	22.5	(722.4)	310.7
Less: Comprehensive income attributable				
to noncontrolling interests	0.3	0.5	0.1	0.9
Comprehensive (loss) income attributable to Dentsply Sirona	\$ (830.0)	\$ 22.0	\$ (722.5)	\$ 309.8

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

**DENTSPLY SIRONA INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**

(In millions, except per share amounts)  
(unaudited)

	June 30, 2017	December 31, 2016
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 268.4	\$ 383.9
Accounts and notes receivables-trade, net	664.2	636.0
Inventories, net	596.8	517.1
Prepaid expenses and other current assets, net	236.3	206.5
<b>Total Current Assets</b>	<b>1,765.7</b>	<b>1,743.5</b>
Property, plant and equipment, net	841.0	799.8
Identifiable intangible assets, net	3,059.4	2,957.6
Goodwill, net	5,023.6	5,952.0
Other noncurrent assets, net	160.3	102.9
<b>Total Assets</b>	<b>\$ 10,850.0</b>	<b>\$ 11,555.8</b>
<b>Liabilities and Equity</b>		
Current Liabilities:		
Accounts payable	\$ 245.6	\$ 223.0
Accrued liabilities	455.1	462.7
Income taxes payable	31.4	60.8
Notes payable and current portion of long-term debt	21.6	21.1
<b>Total Current Liabilities</b>	<b>753.7</b>	<b>767.6</b>
Long-term debt	1,587.3	1,511.1
Deferred income taxes	802.4	751.7
Other noncurrent liabilities	432.4	399.5
<b>Total Liabilities</b>	<b>3,575.8</b>	<b>3,429.9</b>
Commitments and contingencies		
Equity:		
Preferred stock, \$1.00 par value; 0.25 million shares authorized; no shares issued	—	—
Common stock, \$.01 par value;	2.6	2.6
400.0 million shares authorized at June 30, 2017 and December 31, 2016, respectively		
264.5 million shares issued at June 30, 2017 and December 31, 2016, respectively		
229.3 million and 230.1 million shares outstanding at June 30, 2017 and December 31, 2016, respectively		
Capital in excess of par value	6,527.4	6,516.7
Retained earnings	2,915.6	3,948.0
Accumulated other comprehensive loss	(438.0)	(705.7)
Treasury stock, at cost, 35.2 million and 34.4 million shares at June 30, 2017 and December 31, 2016, respectively	(1,745.1)	(1,647.3)
<b>Total Dentsply Sirona Equity</b>	<b>7,262.5</b>	<b>8,114.3</b>
Noncontrolling interests	11.7	11.6
<b>Total Equity</b>	<b>7,274.2</b>	<b>8,125.9</b>
<b>Total Liabilities and Equity</b>	<b>\$ 10,850.0</b>	<b>\$ 11,555.8</b>

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.



**DENTSPLY SIRONA INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In millions)  
(unaudited)

	Six Months Ended June 30,	
	2017	2016
<b>Cash flows from operating activities:</b>		
Net (loss) income	\$ (990.6)	\$ 231.2
<b>Adjustments to reconcile net (loss) income to net cash provided by operating activities:</b>		
Depreciation	62.1	55.1
Amortization of intangible assets	91.8	65.6
Amortization of deferred financing costs	1.3	2.1
Goodwill impairment	1,092.9	—
Indefinite-lived intangible asset impairment	79.8	—
Deferred income taxes	(34.2)	(70.5)
Stock based compensation expense	21.9	17.4
Restructuring and other costs - non-cash	1.0	3.3
Stock option income tax benefit	—	(8.8)
Other non-cash income	5.5	(31.5)
Loss on disposal of property, plant and equipment	0.4	0.5
<b>Changes in operating assets and liabilities, net of acquisitions:</b>		
Accounts and notes receivable-trade, net	1.9	(82.8)
Inventories, net	(49.6)	44.7
Prepaid expenses and other current assets, net	(59.3)	(8.5)
Other noncurrent assets, net	1.2	1.6
Accounts payable	9.5	13.9
Accrued liabilities	(19.2)	(11.1)
Income taxes	(15.4)	(41.5)
Other noncurrent liabilities	7.7	7.4
<b>Net cash provided by operating activities</b>	<b>208.7</b>	<b>188.1</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(64.8)	(47.8)
Cash assumed in Merger	—	522.3
Cash and deposits paid for acquisitions of businesses and equity investments, net of cash acquired	(125.2)	(0.4)
Cash received from sale of business or product line	—	2.4
Cash received on derivatives contracts	5.3	10.7
Cash paid on derivatives contracts	—	(3.6)
Expenditures for identifiable intangible assets	(5.9)	—
Purchase of short-term investments	(2.3)	—
Purchase of Company-owned life insurance policies	(0.9)	(1.7)
Proceeds from sale of property, plant and equipment, net	1.9	4.4
<b>Net cash (used in) provided by investing activities</b>	<b>(191.9)</b>	<b>486.3</b>
<b>Cash flows from financing activities:</b>		
Increase (decrease) in short-term borrowings	1.4	(3.6)
Cash paid for treasury stock	(151.5)	(600.0)
Cash dividends paid	(38.1)	(28.6)
Proceeds from long-term borrowings	2.9	79.9
Repayments on long-term borrowings	(6.6)	(127.5)
Proceeds from exercised stock options	45.4	20.4
Excess tax benefits from stock based compensation	—	8.8
<b>Net cash used in financing activities</b>	<b>(146.5)</b>	<b>(650.6)</b>
Effect of exchange rate changes on cash and cash equivalents	14.2	3.2

Net (decrease) increase in cash and cash equivalents	(115.5)	27.0
Cash and cash equivalents at beginning of period	<u>383.9</u>	<u>284.6</u>
Cash and cash equivalents at end of period	<u>\$ 268.4</u>	<u>\$ 311.6</u>

Schedule of non-cash investing activities:

Merger financed by common stock	\$	—	\$	6,256.2
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See accompanying Notes to Unaudited Interim Consolidated Financial Statements.



**DENTSPLY SIRONA INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

(In millions)  
(unaudited)

	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total Dentsply Sirona Equity	Noncontrolling Interests	Total Equity
Balance at December 31, 2015	\$ 1.6	\$ 237.8	\$ 3,591.0	\$ (594.0)	\$ (898.4)	\$ 2,338.0	\$ 1.4	\$ 2,339.4
Net income	—	—	230.4	—	—	230.4	0.8	231.2
Other comprehensive income	—	—	—	79.4	—	79.4	0.1	79.5
Common stock issuance related to Merger	1.0	6,253.4	—	—	—	6,254.4	1.8	6,256.2
Exercise of stock options	—	(4.5)	—	—	24.8	20.3	—	20.3
Tax benefit from stock options exercised	—	8.8	—	—	—	8.8	—	8.8
Stock based compensation expense	—	17.4	—	—	—	17.4	—	17.4
Funding of Employee Stock Ownership Plan	—	2.1	—	—	4.2	6.3	—	6.3
Treasury shares purchased	—	—	—	—	(600.0)	(600.0)	—	(600.0)
RSU distributions	—	(16.5)	—	—	9.4	(7.1)	—	(7.1)
RSU dividends	—	0.3	(0.3)	—	—	—	—	—
Cash dividends	—	—	(36.4)	—	—	(36.4)	—	(36.4)
Balance at June 30, 2016	\$ 2.6	\$ 6,498.8	\$ 3,784.7	\$ (514.6)	\$ (1,460.0)	\$ 8,311.5	\$ 4.1	\$ 8,315.6

	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total Dentsply Sirona Equity	Noncontrolling Interests	Total Equity
Balance at December 31, 2016	\$ 2.6	\$ 6,516.7	\$ 3,948.0	\$ (705.7)	\$ (1,647.3)	\$ 8,114.3	\$ 11.6	\$ 8,125.9
Net loss	—	—	(990.2)	—	—	(990.2)	(0.4)	(990.6)
Other comprehensive income	—	—	—	267.7	—	267.7	0.5	268.2
Exercise of stock options	—	6.3	—	—	39.1	45.4	—	45.4
Stock based compensation expense	—	21.9	—	—	—	21.9	—	21.9
Reclassification on adoption of ASU No. 2016-09 (see Note 1)	—	1.0	(1.5)	—	—	(0.5)	—	(0.5)
Funding of Employee Stock Ownership Plan	—	3.3	—	—	3.3	6.6	—	6.6
Treasury shares purchased	—	—	—	—	(150.3)	(150.3)	—	(150.3)
RSU distributions	—	(22.1)	—	—	10.1	(12.0)	—	(12.0)
RSU dividends	—	0.3	(0.3)	—	—	—	—	—
Cash dividends	—	—	(40.4)	—	—	(40.4)	—	(40.4)
Balance at June 30, 2017	\$ 2.6	\$ 6,527.4	\$ 2,915.6	\$ (438.0)	\$ (1,745.1)	\$ 7,262.5	\$ 11.7	\$ 7,274.2

See accompanying Notes to Unaudited Interim Consolidated Financial Statements.

## DENTSPLY SIRONA Inc. and Subsidiaries

### NOTES TO UNAUDITED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“US GAAP”) and the rules of the U.S. Securities and Exchange Commission (“SEC”). The year-end consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by US GAAP. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair statement of the results for interim periods have been included. Results for interim periods should not be considered indicative of results for a full year. These financial statements and related notes contain the accounts of DENTSPLY SIRONA Inc. and Subsidiaries (“Dentsply Sirona” or the “Company”) on a consolidated basis and should be read in conjunction with the consolidated financial statements and notes included in the Company’s most recent Form 10-K for the year ended December 31, 2016.

On February 29, 2016, DENTSPLY International Inc. merged with Sirona Dental Systems, Inc. (“Sirona”) to form DENTSPLY SIRONA Inc. (the “Merger”). See Note 5, Business Combinations, for additional information about the Merger.

#### **NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies of the Company, as applied in the interim consolidated financial statements presented herein are substantially the same as presented in the Company’s Form 10-K for the year ended December 31, 2016, except as may be indicated below:

##### **Accounts and Notes Receivable**

The Company records a provision for doubtful accounts, which is included in Selling, general and administrative expenses on the Consolidated Statements of Operations.

Accounts and notes receivables – trade, net are stated net of allowances for doubtful accounts and trade discounts, which were \$23.2 million at June 30, 2017 and \$22.7 million at December 31, 2016.

##### **Marketable Securities**

The Company accounts for its direct investment in the DIO Corporation (“DIO”) using the cost-basis method of accounting. At June 30, 2017 and December 31, 2016, the fair value of the direct investment was \$55.7 million and \$63.4 million.

##### **New Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2014-09, “Revenue from Contracts with Customers (Topic 606)” that seeks to provide a single, comprehensive revenue recognition model for all contracts with customers that improve comparability within industries, across industries and across capital markets. Under this standard, an entity should recognize revenue for the transfer of goods or services equal to the amount it expects to be entitled to receive for those goods or services. Enhanced disclosure requirements regarding the nature, timing and uncertainty of revenue and related cash flows exist. To assist entities in applying the standard, a five step model for recognizing and measuring revenue from contracts with customers has been introduced. Entities have the option to apply the new guidance retrospectively to each prior reporting period presented (full retrospective approach) or retrospectively with a cumulative effect adjustment to retained earnings for initial application of the guidance at the date of initial adoption (modified retrospective method). On July 9, 2015, the FASB issued ASU No. 2015-14, deferring the effective date by one year to annual reporting periods beginning after December 15, 2017. Early adoption is permitted. In April 2016, the FASB issued ASU No. 2016-10, which clarifies the “identifying performance obligations and licensing implementations guidance” aspects of Topic 606. In May 2016, the FASB issued ASU No. 2016-11, which amends and or rescinds certain aspects of the Accounting Standards Codification (“ASC”) to reflect the requirements under Topic 606. Additionally, the FASB issued ASU No. 2016-12, which clarifies the criteria for assessing collectibility, permits an entity to elect an accounting policy to exclude from the transaction price amounts collected from customers for all sales taxes, and provides a practical expedient that permits an entity to reflect the aggregate effect of all contract modifications that occur before the beginning of the earliest period presented in accordance with Topic 606. In December 2016, the FASB issued ASU No. 2016-20, which clarifies several additional aspects of Topic 606 including contract modifications and performance obligations. The Company will adopt these accounting standards on January 1, 2018. The Company has completed its analysis of revenue areas that will be impacted by the adoption of this standard. The primary areas affected are the Company’s promotional and customer loyalty programs. The Company is currently gathering and assessing the impact this standard will have on its

financial position, results of operations, cash flows and disclosures. The Company is also in the process of implementing changes to systems, processes and internal controls to meet the standard update to reporting and disclosure requirements. The Company has not made a decision on the transition method of adoption.

In July 2015, the FASB issued ASU No. 2015-11, “Simplifying the Measurement of Inventory.” This accounting standard requires that an entity measure inventory at the lower of cost and net realizable value, as opposed to the lower of cost or market value. Net realizable value is defined as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. Excluded from this update are the Last In First Out (“LIFO”) and retail inventory methods of accounting for inventory. Prospective application is required for presentation purposes. The Company adopted this accounting standard for the quarter ended March 31, 2017. The adoption of this standard did not materially impact the Company’s financial position or results of operations.

In November 2015, the FASB issued ASU No. 2015-17, “Balance Sheet Classification of Deferred Taxes.” This accounting standard seeks to simplify the accounting related to deferred income taxes. Current US GAAP requires an entity to separate deferred tax assets (“DTAs”) and deferred tax liabilities (“DTLs”) into current and noncurrent amounts for each tax jurisdiction based on the classification of the related asset or liability for financial reporting. DTAs and DTLs not related to assets and liabilities for financial reporting are classified based on the expected reversal date. The new standard requires DTAs or DTLs for each tax jurisdiction to be classified as noncurrent in a classified statement of financial position. The Company adopted this accounting standard for the quarter ended March 31, 2017, applying retrospective application to the December 31, 2016, Consolidated Balance Sheet presented in this Form 10-Q. At adoption, the Company reclassified certain deferred charges on the December 31, 2016 Consolidated Balance Sheet. During the quarter ended June 30, 2017, upon further review of these deferred charges, the Company determined that an error was made in the reclassification of certain deferred charges on the December 31, 2016 Consolidated Balance Sheet. As a result the Company corrected the presentation to the December 31, 2016 Consolidated Balance Sheet to increase “Prepaid expenses and other current assets” by \$33.0 million and decrease “Deferred income taxes” and “Other noncurrent assets, net” by \$28.2 million and \$4.8 million, respectively. The Company determined that the error was not material to the Company’s financial position in the periods covered. The adoption of this standard is reflected below in the summary of the classification adjustments, including the correction for the error noted above, by financial statement line item:

(in millions)

Consolidated Balance Sheet Item	Deferred Tax Assets and Liabilities	December 31, 2016 As Reported Balance	Classification Adjustment As Revised	December 31, 2016 Revised Balance
Prepaid expenses and other current assets	Current DTAs	\$ 345.6	\$ (139.1)	\$ 206.5
Other noncurrent assets, net	Noncurrent DTAs	64.1	38.8	102.9
Income taxes payable	Current DTLs	64.2	(3.4)	60.8
Deferred income taxes	Noncurrent DTLs	848.6	(96.9)	751.7

In January 2016, the FASB issued ASU No. 2016-01, “Recognition and Measurement of Financial Assets and Financial Liabilities.” This accounting standard seeks to enhance the reporting model for financial instruments to provide users of financial statements with more decision-useful information as well as to improve and achieve convergence of the FASB and International Accounting Standards Board (“IASB”) standards on the accounting for financial instruments. The amendments allow equity investments that do not have readily determinable fair values to be remeasured at fair value either upon the occurrence of an observable price change or upon identification of an impairment. It also requires enhanced disclosures about those investments and reduces the number of items that are recognized in other comprehensive income. The adoption of this standard is required for interim and fiscal periods beginning after December 15, 2017 and should be applied by means of a cumulative-effect adjustment to the balance sheet as of the beginning of the fiscal year of adoption. The Company is currently assessing the impact that this standard may have on its financial position, results of operations, cash flows and disclosures.

In February 2016, the FASB issued ASU No. 2016-02, “Leases.” This accounting standard seeks to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. Current US GAAP does not require lessees to recognize assets and liabilities arising from operating leases on the balance sheet. This standard also provides guidance from the lessees prospective on how to determine if a lease is an operating lease or a financing lease and the differences in accounting for each. The adoption of this standard is required for interim and fiscal periods ending after December 15, 2018 and it is required to be applied using the modified retrospective approach. Early adoption is permitted. The Company is currently assessing the impact that this standard will have on its financial position, results of operations, cash flows and disclosures.

In March 2016, the FASB issued ASU No. 2016-09, "Stock Compensation." This accounting standard seeks to simplify the accounting for all entities that issue stock-based payment awards to their employees. The primary areas of change include accounting for income taxes, cash flow statement classification of excess tax benefits and employee taxes paid when an employer withholds shares, accounting for forfeitures and tax withholding requirements. Amendments related to the timing of when excess tax benefits are recognized, minimum statutory withholding requirements and forfeitures should be applied using a modified retrospective transition method by means of a cumulative-effect adjustment to equity as of the beginning of the period in which the guidance is adopted. Amendments related to the presentation of employee taxes paid in the statement of cash flows when an employer withholds shares to meet the minimum statutory withholding requirement should be applied retrospectively. Amendments requiring recognition of excess tax benefits and tax deficiencies in the income statement should be applied prospectively. The Company adopted this accounting standard for the quarter ended March 31, 2017, and as a result, the Company recorded \$4.2 million of excess tax benefit related to employee share-based compensation as a component of income tax expense which impacted the current year tax provision. The Company elected to record forfeitures on stock-based compensation as the participant terminates rather than estimating forfeitures. As result of election to actual-basis forfeitures, the Company recorded a cumulative-effect adjustment of \$1.0 million, net of tax, to "Capital in Excess of Par Value" and "Retained Earnings" in the Consolidated Statements of Changes in Equity related to prior year's estimated forfeitures. In addition, the Company elected to adopt the cash flow classification of excess tax benefits on a prospective basis. The adoption of this standard did not materially impact the Company's financial position, results of operations, cash flows, or disclosures.

In August 2016, the FASB issued ASU No. 2016-15, "Statement of Cash Flows." This accounting standard seeks to clarify the presentation of eight specific cash flow issues in order to reduce diversity in practice. The topics of clarification include debt prepayment or extinguishment costs, settlement of zero-coupon debt instruments, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, proceeds from the settlement of corporate-owned life insurance policies, distributions received from equity method investees, beneficial interest in securitization transactions, and separately identifiable cash flows. The amendments in this update are effective for interim and fiscal periods beginning after December 15, 2017. Early adoption is permitted. The amendments in this update should be applied using a retrospective transition method to each period presented. The Company is currently assessing the impact that this standard will have on the presentation of its Consolidated Statements of Cash Flows.

In October 2016, the FASB issued ASU No. 2016-16, "Income Taxes." This accounting standard seeks to improve the accounting for the income tax consequences of intra-entity transfers of assets other than inventory. Current US GAAP prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to a third party, which is an exception to the principle of comprehensive recognition of current and deferred income taxes in US GAAP. ASU No. 2016-16 eliminates this exception. The amendments in this update are effective for interim and fiscal periods beginning after December 15, 2017. Early adoption is permitted. The amendments in this update should be applied using a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Company is currently assessing the impact that this standard will have on its financial position, results of operations, cash flows and disclosures.

In January 2017, the FASB issued ASU No. 2017-01, "Business Combinations." This newly issued accounting standard clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisition or disposal of assets or businesses. The amendments in this update provide a screen to determine when a set of assets is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable asset or a group of similar identifiable assets, the set of assets is not a business. The amendments in this update are effective for interim and fiscal periods beginning after December 15, 2017. Early adoption is permitted under certain conditions. The amendments in this update should be applied prospectively.

In January 2017, the FASB issued ASU No. 2017-04, "Intangibles, Goodwill and Other." This newly issued accounting standard seeks to simplify the subsequent measurement of goodwill by eliminating the second step of the goodwill impairment test, which requires business to perform procedures to determine the fair value of its assets and liabilities at the impairment testing date. Under this amendment, an entity should perform its goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and then recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. The loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. The amendments in this update are required for annual and interim goodwill impairment tests in fiscal years beginning after December 15, 2019. The amendments in this update should be applied prospectively. As permitted by the accounting standard, the Company early adopted this accounting standard during the three months ended March 31, 2017. The adoption of this standard did not materially impact the Company's financial position, results of operations, cash flows, or disclosures. During the three months ended June 30, 2017, the Company assessed its goodwill

impairment under this new standard and recorded an impairment charge of \$1,092.9 million. For further information, see Note 14, Goodwill and Intangibles.

In March 2017, the FASB issued ASU No. 2017-07, "Compensation - Retirement Benefits." This newly issued accounting standard is primarily intended to improve the presentation of net periodic pension cost and net periodic postretirement benefit cost. The amendments in this update require an employer to report the service cost component of net periodic benefit cost in operating income, while the interest cost, amortization, return on assets and any settlement or curtailment expense will be reported below operating income. More specifically, the service cost will be reported in the same line item as other compensation costs arising from the services rendered by the pertinent employee during the period. The amendments in this update are required for annual and interim periods beginning after December 15, 2017. Early adoption is permitted as of the beginning of an annual period for which financial statements have not been issued. The amendments in this update should be applied retrospectively for the presentation of the components of net periodic benefit cost and net periodic postretirement benefit cost in the income statement. The Company is currently assessing the impact that this standard will have on its results of operations and disclosures.

In May 2017, the FASB issued ASU No. 2017-09, "Compensation - Stock Compensation." This newly issued accounting standard provides clarity and reduces both diversity in practice as well cost and complexity when applying Topic 718 "Stock Compensation" as it relates to changes in terms or conditions of share based payments. The amendments in this update provide guidance about what changes to a share based payment should be considered substantive and therefore require modification accounting. More specifically, this update requires entities to apply modification accounting unless the modified awards fair value, vesting conditions and award classification as an equity or liability instrument all remain the same as the original award. The amendments in this update are required for annual and interim periods beginning after December 15, 2017. Early adoption is permitted for reporting periods for which financial statements have not been issued. The amendments in this update should be applied prospectively to an award modified on or after the adoption date. The Company is currently assessing the impact that this standard will have on its results of operations and disclosures.

## NOTE 2 – STOCK COMPENSATION

The following table represents total stock based compensation expense for non-qualified stock options, restricted stock units ("RSU") and the tax related benefit for the three and six months ended June 30, 2017 and 2016.

(in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Stock option expense	\$ 2.5	\$ 3.4	\$ 5.2	\$ 5.5
RSU expense	8.0	8.7	15.7	11.1
Total stock based compensation expense	\$ 10.5	\$ 12.1	\$ 20.9	\$ 16.6
Related deferred income tax benefit	\$ 2.5	\$ 2.8	\$ 5.8	\$ 4.1

For the three and six months ended June 30, 2017, stock compensation expense of \$10.5 million and \$20.9 million, respectively, of which, \$10.3 million and \$20.4 million, respectively, was recorded in Selling, general and administrative expenses and \$0.2 million and \$0.5 million, respectively, was recorded in Cost of products sold on the Consolidated Statements of Operations. For the three and six months ended June 30, 2016, stock compensation expense of \$12.1 million and \$16.6 million, respectively, of which \$11.9 million and \$16.3 million, respectively, was recorded in Selling, general and administrative expense and \$0.2 million and \$0.3 million, respectively, was recorded in Cost of products sold on the Consolidated Statements of Operations.

### NOTE 3 – COMPREHENSIVE INCOME

The following table summarizes the components of comprehensive income, net of tax, for the three and six months ended June 30, 2017 and 2016:

(in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Foreign currency translation gains	\$ 248.2	\$ 91.4	\$ 304.8	\$ 107.2
Foreign currency translation loss on hedges of net investments	(24.2)	(1.6)	(33.6)	(13.3)

These amounts are recorded in Accumulated other comprehensive loss (“AOCI”), net of any related tax adjustments. At June 30, 2017 and December 31, 2016, the cumulative tax adjustments were \$192.8 million and \$166.4 million, respectively, primarily related to foreign currency translation gains and losses.

The cumulative foreign currency translation adjustments included translation losses of \$107.5 million and \$412.4 million at June 30, 2017 and December 31, 2016, respectively, and cumulative losses on loans designated as hedges of net investments of \$111.8 million and \$78.1 million, respectively. These foreign currency translation gains and losses were partially offset by movements on derivative financial instruments, which are discussed in Note 10, Financial Instruments and Derivatives.

Changes in AOCI, net of tax, by component for the six months ended June 30, 2017 and 2016:

(in millions)	Foreign Currency Translation Gain (Loss)	Gain and (Loss) on Derivative Financial Instruments Designated as Cash Flow Hedges	Gain and (Loss) on Derivative Financial Instruments	Pension Liability Gain (Loss)	Total
Balance, net of tax, at December 31, 2016	\$ (490.5)	\$ (3.2)	\$ (116.8)	\$ (95.2)	\$ (705.7)
Other comprehensive income (loss) before reclassifications and tax impact	245.8	(2.7)	(4.2)	—	238.9
Tax (expense) benefit	25.4	0.2	0.8	—	26.4
Other comprehensive income (loss), net of tax, before reclassifications	271.2	(2.5)	(3.4)	—	265.3
Amounts reclassified from accumulated other comprehensive income (loss), net of tax	—	0.1	—	2.3	2.4
Net increase (decrease) in other comprehensive income	271.2	(2.4)	(3.4)	2.3	267.7
Balance, net of tax, at June 30, 2017	\$ (219.3)	\$ (5.6)	\$ (120.2)	\$ (92.9)	\$ (438.0)

(in millions)	Foreign Currency Translation Gain (Loss)	Gain and (Loss) on Derivative Financial Instruments Designated as Cash Flow Hedges	Gain and (Loss) on Derivative Financial Instruments	Pension Liability Gain (Loss)	Total
Balance, net of tax, at December 31, 2015	\$ (401.2)	\$ (1.2)	\$ (110.2)	\$ (81.4)	\$ (594.0)
Other comprehensive (loss) income before reclassifications and tax impact	86.0	(4.6)	(17.2)	—	64.2
Tax (expense) benefit	7.9	1.7	6.6	—	16.2
Other comprehensive (loss) income, net of tax, before reclassifications	93.9	(2.9)	(10.6)	—	80.4
Amounts reclassified from accumulated other comprehensive (loss) income, net of tax	—	(2.8)	—	1.8	(1.0)
Net (decrease) increase in other comprehensive income	93.9	(5.7)	(10.6)	1.8	79.4
Balance, net of tax, at June 30, 2016	\$ (307.3)	\$ (6.9)	\$ (120.8)	\$ (79.6)	\$ (514.6)

Reclassifications out of accumulated other comprehensive income (expense) to the Consolidated Statements of Operations for the three and six months ended June 30, 2017 and 2016:

(in millions)

Details about AOCI Components	Amounts Reclassified from AOCI		Affected Line Item in the Consolidated Statements of Operations
	Three Months Ended 2017	2016	
<b>Gain and (loss) on derivative financial instruments:</b>			
Interest rate swaps	\$ (0.4)	\$ (0.9)	Interest expense
Foreign exchange forward contracts	0.5	2.1	Cost of products sold
Commodity contracts	—	0.2	Cost of products sold
Net (loss) gain before tax	0.1	1.4	
Tax impact	—	(0.1)	(Benefit) provision for income taxes
Net (loss) gain after tax	\$ 0.1	\$ 1.3	
<b>Amortization of defined benefit pension and other postemployment benefit items:</b>			
Amortization of prior service benefits	\$ 0.1	\$ 0.1	(a)
Amortization of net actuarial losses	\$ (1.7)	\$ (1.4)	(a)
Net loss before tax	(1.6)	(1.3)	
Tax impact	0.5	0.4	(Benefit) provision for income taxes
Net loss after tax	\$ (1.1)	\$ (0.9)	
Total reclassifications for the period	\$ (1.0)	\$ 0.4	

(a) These accumulated other comprehensive income components are included in the computation of net periodic benefit cost for the three months ended June 30, 2017 and 2016 (see Note 8, Benefit Plans, for additional details).

(in millions)

Details about AOCI Components	Amounts Reclassified from AOCI		Affected Line Item in the Consolidated Statements of Operations
	2017	2016	
<b>Gain and (loss) on derivative financial instruments:</b>			
Interest rate swaps	\$ (1.1)	\$ (2.0)	Interest expense
Foreign exchange forward contracts	1.0	5.2	Cost of products sold
Foreign exchange forward contracts	—	0.1	SG&A expenses
Commodity contracts	—	(0.1)	Cost of products sold
Net (loss) gain before tax	(0.1)	3.2	
Tax impact	—	(0.4)	(Benefit) provision for income taxes
Net (loss) gain after tax	\$ (0.1)	\$ 2.8	
<b>Amortization of defined benefit pension and other postemployment benefit items:</b>			
Amortization of prior service benefits	\$ 0.1	\$ 0.1	(a)
Amortization of net actuarial losses	\$ (3.4)	\$ (2.6)	(a)
Net loss before tax	(3.3)	(2.5)	
Tax impact	1.0	0.7	(Benefit) provision for income taxes
Net loss after tax	\$ (2.3)	\$ (1.8)	
<b>Total reclassifications for the period</b>	<b>\$ (2.4)</b>	<b>\$ 1.0</b>	

(a) These accumulated other comprehensive income components are included in the computation of net periodic benefit cost for the six months ended June 30, 2017 and 2016 (see Note 8, Benefit Plans, for additional details).

#### NOTE 4 – EARNINGS PER COMMON SHARE

The following table sets forth the computation of basic and diluted earnings per common share for the three and six months ended June 30, 2017 and 2016:

Basic Earnings Per Common Share Computation (in millions, except per share amounts)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Net (loss) income attributable to Dentsply Sirona	\$ (1,050.0)	\$ 105.4	\$ (990.2)	\$ 230.4
Weighted average common shares outstanding	229.4	233.7	229.7	204.2
Earnings per common share - basic	\$ (4.58)	\$ 0.45	\$ (4.31)	\$ 1.13
<b>Diluted Earnings Per Common Share Computation</b>				
(in millions, except per share amounts)				
Net (loss) income attributable to Dentsply Sirona	\$ (1,050.0)	\$ 105.4	\$ (990.2)	\$ 230.4
Weighted average common shares outstanding	229.4	233.7	229.7	204.2
Incremental weighted average shares from assumed exercise of dilutive options from stock-based compensation awards	—	3.7	—	3.7
Total weighted average diluted shares outstanding	229.4	237.4	229.7	207.9
Earnings per common share - diluted	\$ (4.58)	\$ 0.44	\$ (4.31)	\$ 1.11

The calculation of weighted average diluted common shares outstanding excludes stock options and RSUs of 0.8 million and 1.2 million shares of common stock that were outstanding during the three and six months ended June 30, 2017, respectively,



because their effect would be antidilutive. There were 0.5 million and 0.8 million antidilutive shares of common stock outstanding during the three and six months ended June 30, 2016, respectively.

#### NOTE 5 – BUSINESS COMBINATIONS

On February 29, 2016, DENTSPLY merged with Sirona in an all-stock transaction and the registrant was renamed DENTSPLY SIRONA Inc. During the three months ended March 31, 2017, the Company finalized the valuation analysis of identifiable assets acquired and liabilities assumed and allocated the consideration based on the final fair values of those identifiable assets acquired and liabilities assumed related to the Merger.

The following table summarizes the final fair value of identifiable assets acquired and liabilities assumed at the date of the Merger:

(in millions)

Cash and cash equivalents	\$	522.3
Trade receivables		143.0
Inventory		220.7
Prepaid expenses and other current assets		111.1
Property, plant and equipment		237.1
Identifiable intangible assets		2,435.0
Goodwill		3,758.1
Other long-term assets		6.9
<b>Total assets</b>		<b>7,434.2</b>
Accounts payable		68.0
Other current liabilities		197.9
Debt		57.5
Deferred income taxes		749.1
Other long-term liabilities		95.3
<b>Total liabilities</b>		<b>1,167.8</b>
Noncontrolling interest		10.2
<b>Total identifiable net assets</b>	<b>\$</b>	<b>6,256.2</b>

Weighted average useful lives for intangible assets were determined based upon the useful economic lives of the intangible assets that are expected to contribute to future cash flows. The acquired definite-lived intangible assets are being amortized on a straight-line basis over their expected useful lives. Intangible assets acquired consist of the following:

(in millions, except for useful life)

	Amount	Weighted Average Useful Life (in years)
Customer relationships	\$ 495.0	14
Developed technology and patents	1,035.0	12
Trade names and trademarks	905.0	Indefinite
<b>Total</b>	<b>\$ 2,435.0</b>	

The fair values assigned to intangible assets were determined through the use of the income approach, specifically the relief from royalty method was used to fair value the developed technology and patents and tradenames and trademarks and the multi-period excess earnings method was used to fair value customer relationships. Both valuation methods rely on management's judgments, including expected future cash flows resulting from existing customer relationships, customer attrition rates, contributory effects of other assets utilized in the business, peer group cost of capital and royalty rates as well as other factors. The valuation of tangible assets was derived using a combination of the income approach, the market approach and the cost approach. Significant judgments used in valuing tangible assets include estimated reproduction or replacement cost, weighted average useful lives of assets, estimated selling prices, costs to complete and reasonable profit.

The \$3,758.1 million of goodwill is attributable to the excess of the purchase price over the fair value of the net tangible and

intangible assets acquired and liabilities assumed. Goodwill is considered to represent the value associated with workforce and synergies the two companies anticipate realizing as a combined company. Goodwill of \$3,645.4 million has been assigned to the Company's Technologies segment and \$112.7 million has been assigned to the Company's Dental and Healthcare Consumables segment. The goodwill is not expected to be deductible for tax purposes.

Sirona contributed net sales of \$498.2 million and operating loss of \$1,108.8 million to the Company's Consolidated Statements of Operations during the period from January 1, 2017 to June 30, 2017, which is primarily included in the Technologies segment. The operating loss includes a goodwill impairment charge of \$1,092.9 million and an indefinite-lived intangible asset impairment charge of \$79.8 million. For the period from February 29, 2016 to June 30, 2016, Sirona contributed net sales of \$438.3 million and operating income of \$102.4 million, which is primarily included in the Technologies segment.

The following unaudited pro forma financial information reflects the consolidated results of operations of the Company had the Merger occurred on January 1, 2015. Sirona's financial information has been compiled in a manner consistent with the accounting policies adopted by DENTSPLY. The following unaudited pro forma financial information for the three and six months ended June 30, 2016, has been prepared for comparative purposes and does not purport to be indicative of what would have occurred had the Merger occurred on January 1, 2015, nor are they indicative of any future results.

(in millions, except per share amount)	Pro forma - unaudited	
	Three Months Ended 2016	Six Months Ended 2016
Net sales	\$ 1,022.0	\$ 1,962.2
Net income attributable to Dentsply Sirona	\$ 141.2	\$ 234.9
Diluted earnings per common share	\$ 0.59	\$ 0.99

These pro forma amounts were calculated after applying the Company's accounting policies and adjusting Sirona's results to reflect adjustments that are directly attributable to the Merger. These adjustments mainly included additional intangible asset amortization, depreciation, inventory fair value adjustments, transaction costs and taxes that would have been charged assuming the fair value adjustments had been applied from January 1, 2015, together with the consequential tax effects at the statutory rate. Pro forma results do not include any anticipated synergies or other benefits of the Merger.

During the quarter ended June 30, 2017, the Company acquired RTD, a privately-held France-based manufacturer of endodontic posts for \$129.0 million which is subject to final purchase price adjustments. At June 30, 2017, the Company recorded a preliminary estimate of \$81.8 million in goodwill related to the fair value of assets acquired and liabilities assumed and the consideration given for the acquisition. Intangible assets acquired consist of the following:

(in millions, except for useful life)	Amount	Weighted Average Useful Life (in years)
Customer relationships	\$ 23.6	15
Developed technology and patents	23.6	15
Trade names and trademarks	9.0	Indefinite
Total	\$ 56.2	

The results of operation for this business have been included in the accompanying financial statements as of the effective date of the transaction. The purchase price has been assigned on the basis of the preliminary estimate of the fair values of assets acquired and liabilities assumed. This transaction was not material to the Company's net sales and net (loss) income attributable to Dentsply Sirona for the quarter ended June 30, 2017.

#### NOTE 6 – SEGMENT INFORMATION

The Company has numerous operating businesses covering a wide range of dental consumable products, dental technology products and certain healthcare products primarily serving the professional dental market. Professional dental products represented approximately 92% of net sales for the three and six months ended June 30, 2017 and June 30, 2016.

The operating businesses are combined into two operating groups, which generally have overlapping geographical presence, customer bases, distribution channels, and regulatory oversight. These operating groups are considered the Company's reportable

segments as the Company's chief operating decision-maker regularly reviews financial results at the operating group level and uses this information to manage the Company's operations. The accounting policies of the segments are consistent with those described in the Company's most recently filed Form 10-K, in the summary of significant accounting policies.

The Company evaluates performance of the segments based on the groups' net third party sales, excluding precious metal content, and segment adjusted operating income. The Company defines net third party sales excluding precious metal content as the Company's net sales excluding the precious metal cost within the products sold, which is considered a measure not calculated in accordance with US GAAP, and is therefore considered a non-US GAAP measure. Management believes that the presentation of net sales, excluding precious metal content, provides useful information to investors because a portion of Dentsply Sirona's net sales is comprised of sales of precious metals generated through sales of the Company's precious metal dental alloy products, which are used by third parties to construct crown and bridge materials. Due to the fluctuations of precious metal prices and because the cost of the precious metal content of the Company's sales is largely passed through to customers and has minimal effect on earnings, Dentsply Sirona reports net sales both with and without precious metal content to show the Company's performance independent of precious metal price volatility and to enhance comparability of performance between periods. The Company uses its cost of precious metal purchased as a proxy for the precious metal content of sales, as the precious metal content of sales is not separately tracked and invoiced to customers. The Company believes that it is reasonable to use the cost of precious metal content purchased in this manner since precious metal dental alloy sale prices are typically adjusted when the prices of underlying precious metals change. The Company's exclusion of precious metal content in the measurement of net third party sales enhances comparability of performance between periods as it excludes the fluctuating market prices of the precious metal content. The Company also evaluates segment performance based on each segment's adjusted operating income before provision for income taxes and interest. Segment adjusted operating income is defined as operating income before income taxes and before certain corporate headquarter unallocated costs, restructuring and other costs, interest expense, interest income, other expense (income), net, amortization of intangible assets and depreciation resulting from the fair value step-up of property, plant and equipment from acquisitions. The Company's segment adjusted operating income is considered a non-US GAAP measure. A description of the products and services provided within each of the Company's two operating segments is provided below.

The Company recently announced that it was changing from two operating segments to three operating segments as a result of realigning management responsibilities. The Company will begin reporting under the new segments for the period ending September 30, 2017.

#### **Dental and Healthcare Consumables**

This segment includes responsibility for the worldwide design, manufacture, sales and distribution of the Company's Dental and Healthcare Consumable Products which include preventive, restorative, instruments, endodontic, and laboratory dental products as well as consumable medical device products.

#### **Technologies**

This segment is responsible for the worldwide design, manufacture, sales and distribution of the Company's Dental Technology Products which includes dental implants, CAD/CAM systems, imaging systems, treatment centers and orthodontic products.

The following tables set forth information about the Company's segments for the three and six months ended June 30, 2017 and 2016:

#### Third Party Net Sales

(in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Dental and Healthcare Consumables	\$ 554.1	\$ 543.8	\$ 1,065.3	\$ 1,032.7
Technologies	438.6	478.2	827.9	761.9
Total net sales	\$ 992.7	\$ 1,022.0	\$ 1,893.2	\$ 1,794.6

Third Party Net Sales, Excluding Precious Metal Content

(in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Dental and Healthcare Consumables	\$ 544.4	\$ 526.7	\$ 1,044.6	\$ 997.5
Technologies	438.6	478.0	827.8	761.7
Total net sales, excluding precious metal content	983.0	1,004.7	1,872.4	1,759.2
Precious metal content of sales	9.7	17.3	20.8	35.4
Total net sales, including precious metal content	\$ 992.7	\$ 1,022.0	\$ 1,893.2	\$ 1,794.6

Segment Adjusted Operating Income

(in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Dental and Healthcare Consumables	\$ 162.2	\$ 151.7	\$ 298.7	\$ 282.4
Technologies	65.0	112.1	119.0	165.9
Segment adjusted operating income before income taxes and interest	227.2	263.8	417.7	448.3
Reconciling items expense (income):				
All Other (a)	52.7	93.8	109.2	178.9
Goodwill impairment	1,092.9	—	1,092.9	—
Restructuring and other costs	81.7	3.6	84.8	7.7
Interest expense	9.6	9.3	18.9	18.5
Interest income	(0.6)	(0.4)	(1.3)	(0.9)
Other expense (income), net	7.8	(11.5)	6.8	(14.9)
Amortization of intangible assets	46.6	43.8	91.8	65.6
Depreciation resulting from the fair value step-up of property, plant and equipment from business combinations	1.3	1.4	2.8	2.2
(Loss) income before income taxes	\$ (1,064.8)	\$ 123.8	\$ (988.2)	\$ 191.2

(a) Includes the results of unassigned Corporate headquarter costs, inter-segment eliminations and one distribution warehouse not managed by named segments.

**NOTE 7 – INVENTORIES**

Inventories are stated at the lower of cost and net realizable value. The cost of inventories determined by the last-in, first-out (“LIFO”) method at June 30, 2017 and December 31, 2016 were \$11.6 million and \$8.6 million, respectively. The cost of other inventories was determined by the first-in, first-out (“FIFO”) or average cost methods. If the FIFO method had been used to determine the cost of LIFO inventories, the amounts at which net inventories are stated would be higher than reported at June 30, 2017 and December 31, 2016 by \$7.0 million and \$6.8 million, respectively.

Inventories, net of inventory valuation reserves, consist of the following:

(in millions)	June 30, 2017	December 31, 2016
Finished goods	\$ 355.9	\$ 311.3
Work-in-process	91.3	77.1
Raw materials and supplies	149.6	128.7
Inventories, net	\$ 596.8	\$ 517.1

The inventory valuation reserves were \$49.4 million and \$37.5 million at June 30, 2017 and December 31, 2016, respectively.

## NOTE 8 – BENEFIT PLANS

The following sets forth the components of net periodic benefit cost of the Company's defined benefit plans and for the Company's other postemployment benefit plans for the three and six months ended June 30, 2017 and 2016:

Defined Benefit Plans (in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Service cost	\$ 3.9	\$ 3.9	\$ 7.7	\$ 7.7
Interest cost	1.8	2.0	3.5	3.8
Expected return on plan assets	(1.2)	(1.2)	(2.3)	(2.4)
Amortization of prior service credit	(0.1)	(0.1)	(0.1)	(0.1)
Amortization of net actuarial loss	1.7	1.3	3.3	2.5
Net periodic benefit cost	<u>\$ 6.1</u>	<u>\$ 5.9</u>	<u>\$ 12.1</u>	<u>\$ 11.5</u>

Other Postemployment Benefit Plans (in millions)	Three Months Ended		Six Months Ended	
	2017	2016	2017	2016
Service cost	\$ 0.1	\$ 0.1	\$ 0.2	\$ 0.2
Interest cost	0.1	0.1	0.2	0.3
Amortization of net actuarial loss	—	0.1	0.1	0.1
Net periodic benefit cost	<u>\$ 0.2</u>	<u>\$ 0.3</u>	<u>\$ 0.5</u>	<u>\$ 0.6</u>

The following sets forth the information related to the contributions to the Company's benefit plans for 2017:

(in millions)	Pension Benefits	Other Postemployment Benefits
Actual contributions through June 30, 2017	\$ 6.1	\$ 0.2
Expected contributions for the remainder of the year	8.5	0.5
Total expected contributions	<u>\$ 14.6</u>	<u>\$ 0.7</u>

## NOTE 9 – RESTRUCTURING AND OTHER COSTS

### Restructuring Costs

During the three and six months ended June 30, 2017, the Company recorded net restructuring costs and other costs of \$81.7 million and \$84.8 million, respectively, which includes net restructuring costs of \$1.5 million and \$3.8 million, respectively. During the three and six months ended June 30, 2016, the Company recorded net restructuring costs and other costs of \$3.6 million and \$7.7 million, respectively. These costs are recorded in Restructuring and other costs on the Consolidated Statements of Operations and the associated liabilities are recorded in Accrued liabilities on the Consolidated Balance Sheets.

At June 30, 2017, the Company's restructuring accruals were as follows:

(in millions)	Severance			
	2015 and Prior Plans	2016 Plans	2017 Plans	Total
Balance at December 31, 2016	\$ 20.6	\$ 8.2	\$ —	\$ 28.8
Provisions	0.4	(0.2)	1.4	1.6
Amounts applied	(4.8)	(3.1)	(0.6)	(8.5)
Change in estimates	(0.6)	(0.1)	—	(0.7)
Balance at June 30, 2017	<u>\$ 15.6</u>	<u>\$ 4.8</u>	<u>\$ 0.8</u>	<u>\$ 21.2</u>

(in millions)	Lease/Contract Terminations			
	2015 and Prior Plans	2016 Plans	2017 Plans	Total
Balance at December 31, 2016	\$ 2.7	\$ 0.3	\$ —	\$ 3.0
Provisions	0.4	—	0.1	0.5
Amounts applied	(1.1)	(0.1)	(0.1)	(1.3)
Change in estimates	(0.1)	—	—	(0.1)
Balance at June 30, 2017	\$ 1.9	\$ 0.2	\$ —	\$ 2.1

(in millions)	Other Restructuring Costs			
	2015 and Prior Plans	2016 Plans	2017 Plans	Total
Balance at December 31, 2016	\$ 0.5	\$ 0.2	\$ —	\$ 0.7
Provisions	0.7	0.9	0.3	1.9
Amounts applied	(0.7)	(0.9)	(0.2)	(1.8)
Change in estimate	0.5	—	—	0.5
Balance at June 30, 2017	\$ 1.0	\$ 0.2	\$ 0.1	\$ 1.3

The following table provides the year-to-date changes in the restructuring accruals by segment:

(in millions)	December 31, 2016	Provisions	Amounts Applied	Change in Estimates	June 30, 2017
Dental and Healthcare Consumables	\$ 27.9	\$ 3.0	\$ (10.3)	\$ —	\$ 20.6
Technologies	4.5	0.7	(1.0)	(0.1)	4.1
All Other	0.1	0.3	(0.3)	(0.2)	(0.1)
Total	\$ 32.5	\$ 4.0	\$ (11.6)	\$ (0.3)	\$ 24.6

In October 2016, the Company announced that it is proposing plans in Germany to reorganize and combine portions of its manufacturing, logistics and distribution networks within both of the Company's segments. As required under German law, the Company has entered into a statutory co-determination process under which it will collaborate with the appropriate labor groups to jointly define the infrastructure and staffing adjustments necessary to support this initiative. The Company continues to initiate similar actions in other regions of the world. The Company estimates the cost of these initiatives to be approximately \$97.0 million, primarily for severance related benefits for employees, which is expected to be incurred as actions are implemented over the next two years.

#### Other costs

Other costs for the three and six months ended June 30, 2017 were \$80.2 million and \$81.0 million, respectively. The Company recorded an impairment charge of \$79.8 million for the three months ended June 30, 2017. The impaired indefinite-lived intangibles are tradenames and trademarks related to two reporting units in the Technologies segment. For further information, see Note 14, Goodwill and Intangibles.

#### NOTE 10 – FINANCIAL INSTRUMENTS AND DERIVATIVES

##### Derivative Instruments and Hedging Activities

The Company's activities expose it to a variety of market risks, which primarily include the risks related to the effects of changes in foreign currency exchange rates, interest rates and commodity prices. These financial exposures are monitored and managed by the Company as part of its overall risk management program. The objective of this risk management program is to reduce the volatility that these market risks may have on the Company's operating results and equity. The Company employs

derivative financial instruments to hedge certain anticipated transactions, firm commitments, or assets and liabilities denominated in foreign currencies. Additionally, the Company utilizes interest rate swaps to convert variable rate debt to fixed rate debt.

### Derivative Instruments Designated as Hedging

#### Cash Flow Hedges

The following table summarizes the notional amounts of cash flow hedges by derivative instrument type at June 30, 2017 and the notional amounts expected to mature during the next 12 months, with a discussion of the various cash flow hedges by derivative instrument type following the table:

(in millions)	Aggregate Notional Amount	Aggregate Notional Amount Maturing within 12 Months
Foreign exchange forward contracts	\$ 303.2	\$ 175.9
Interest rate swaps	111.6	—
Total derivative instruments designated as cash flow hedges	<u>\$ 414.8</u>	<u>\$ 175.9</u>

#### Foreign Exchange Risk Management

The Company uses a layered hedging program to hedge select anticipated foreign currency cash flows to reduce volatility in both cash flows and reported earnings of the consolidated Company. The Company accounts for the designated foreign exchange forward contracts as cash flow hedges. As a result, the Company records the fair value of the contracts primarily through AOCI based on the tested effectiveness of the foreign exchange forward contracts. The Company measures the effectiveness of cash flow hedges of anticipated transactions on a spot-to-spot basis rather than on a forward-to-forward basis. Accordingly, the spot-to-spot change in the derivative fair value will be deferred in AOCI and released and recorded on the Consolidated Statements of Operations in the same period that the hedged transaction is recorded. The time value component of the fair value of the derivative is deemed ineffective and is reported currently in Other expense (income), net on the Consolidated Statements of Operations in the period which it is applicable. Any cash flows associated with these instruments are included in cash from operating activities in the Consolidated Statements of Cash Flows. The Company hedges various currencies, with the most significant activity occurring in euros, Swedish kronor, Canadian dollars, British pounds, Swiss francs, Japanese yen and Australian dollars.

These foreign exchange forward contracts generally have maturities up to 18 months and the counterparties to the transactions are typically large international financial institutions.

#### Interest Rate Risk Management

The Company uses interest rate swaps to convert a portion of its variable interest rate debt to fixed interest rate debt. At June 30, 2017, the Company has one significant exposure hedged with interest rate contracts. The exposure is hedged with derivative contracts having notional amounts totaling 12.6 billion Japanese yen, which effectively converts the underlying variable interest rate debt facility to a fixed interest rate of 0.9% for an initial term of five years ending September 2019.

The Company enters into interest rate swap contracts infrequently as they are only used to manage interest rate risk on long-term debt instruments and not for speculative purposes. Any cash flows associated with these instruments are included in cash from operating activities in the Consolidated Statements of Cash Flows.

#### Commodity Risk Management

The Company enters into precious metal commodity swap contracts to effectively fix certain variable raw material costs typically for up to 18 months. These swaps are used to stabilize the cost of components used in the production of certain products. The Company generally accounts for the commodity swaps as cash flow hedges in the same manner as described above in foreign exchange risk management.

The following tables summarize the amount of gains (losses) recorded in AOCI on the Consolidated Balance Sheets and income (expense) on the Company's Consolidated Statements of Operations related to all cash flow hedges for the three months ended June 30, 2017 and 2016:

June 30, 2017				
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Effective Portion Reclassified from AOCI into Income (Expense)	Ineffective Portion Recognized in Income (Expense)
<b>Effective Portion:</b>				
Interest rate swaps	\$ (0.2)	Interest expense	\$ (0.4)	\$ —
Foreign exchange forward contracts	(1.2)	Cost of products sold	0.5	—
<b>Ineffective Portion:</b>				
Foreign exchange forward contracts	—	Other expense (income), net	—	(0.2)
Total in cash flow hedging	<u>\$ (1.4)</u>		<u>\$ 0.1</u>	<u>\$ (0.2)</u>

June 30, 2016				
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Effective Portion Reclassified from AOCI into Income (Expense)	Ineffective Portion Recognized in Income (Expense)
<b>Effective Portion:</b>				
Interest rate swaps	\$ (0.3)	Interest expense	\$ (0.9)	\$ —
Foreign exchange forward contracts	1.8	Cost of products sold	2.1	—
Foreign exchange forward contracts	0.1	SG&A expenses	—	—
Commodity contracts	0.3	Cost of products sold	0.2	—
<b>Ineffective Portion:</b>				
Foreign exchange forward contracts	—	Other expense (income), net	—	(0.1)
Total for cash flow hedging	<u>\$ 1.9</u>		<u>\$ 1.4</u>	<u>\$ (0.1)</u>

The following tables summarize the amount of gains (losses) recorded in AOCI on the Consolidated Balance Sheets and income (expense) on the Company's Consolidated Statements of Operations related to all cash flow hedges for the six months ended June 30, 2017 and 2016:

June 30, 2017				
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Effective Portion Reclassified from AOCI into Income (Expense)	Ineffective Portion Recognized in Income (Expense)
<b>Effective Portion:</b>				
Interest rate swaps	\$ —	Interest expense	\$ (1.1)	\$ —
Foreign exchange forward contracts	(2.7)	Cost of products sold	1.0	—
<b>Ineffective Portion:</b>				
Foreign exchange forward contracts	—	Other expense (income), net	—	(0.5)
Total in cash flow hedging	<u>\$ (2.7)</u>		<u>\$ (0.1)</u>	<u>\$ (0.5)</u>



June 30, 2016

(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Effective Portion Reclassified from AOCI into Income (Expense)	Ineffective Portion Recognized in Income (Expense)
<b>Effective Portion:</b>				
Interest rate swaps	\$ (1.5)	Interest expense	\$ (2.0)	\$ —
Foreign exchange forward contracts	(3.1)	Cost of products sold	5.2	—
Foreign exchange forward contracts	(0.2)	SG&A expenses	0.1	—
Commodity contracts	0.2	Cost of products sold	(0.1)	—
<b>Ineffective Portion:</b>				
Foreign exchange forward contracts	—	Other expense (income), net	—	(0.1)
Total in cash flow hedging	<u>\$ (4.6)</u>		<u>\$ 3.2</u>	<u>\$ (0.1)</u>

Overall, the derivatives designated as cash flow hedges are considered to be highly effective. At June 30, 2017, the Company expects to reclassify \$1.8 million of deferred net losses on cash flow hedges recorded in AOCI to the Consolidated Statements of Operations during the next 12 months. The term over which the Company is hedging exposures to variability of cash flows (for all forecasted transactions, excluding interest payments on variable interest rate debt) is typically 18 months.

For the rollforward of derivative instruments designated as cash flow hedges in AOCI see Note 3, Comprehensive Income.

#### Hedges of Net Investments in Foreign Operations

The Company has significant investments in foreign subsidiaries the most significant of which are denominated in euros, Swiss francs, Japanese yen and Swedish kronor. The net assets of these subsidiaries are exposed to volatility in currency exchange rates. The Company employs both derivative and non-derivative financial instruments to hedge a portion of this exposure. The derivative instruments consist of foreign exchange forward contracts. The non-derivative instruments consist of foreign currency denominated debt held at the parent company level. Translation gains and losses related to the net assets of the foreign subsidiaries are offset by gains and losses in derivative and non-derivative financial instruments designated as hedges of net investments, which are included in AOCI. Any cash flows associated with these instruments are included in investing activities in the Consolidated Statements of Cash Flows except for derivative instruments that include an other-than-insignificant financing element, in which case all cash flows will be classified as financing activities in the Consolidated Statements of Cash Flows.

The following table summarizes the notional amounts of hedges of net investments by derivative instrument type at June 30, 2017 and the notional amounts expected to mature during the next 12 months:

(in millions)	Aggregate Notional Amount	Aggregate Notional Amount Maturing within 12 Months
Foreign exchange forward contracts	<u>\$ 33.6</u>	<u>\$ 33.6</u>

The fair value of the foreign exchange forward contracts is the estimated amount the Company would receive or pay at the reporting date, taking into account the effective interest rates and foreign exchange rates. The effective portion of the change in the value of these derivatives is recorded in AOCI, net of tax effects.

The following tables summarize the amount of gains (losses) recorded in AOCI on the Consolidated Balance Sheets and other income (expense) on the Company's Consolidated Statements of Operations related to the hedges of net investments for the three months ended June 30, 2017 and 2016:

June 30, 2017			
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Recognized in Income (Expense)
<b>Effective Portion:</b>			
Foreign exchange forward contracts	\$ (2.4)	Other expense (income), net	\$ 0.3
Total for net investment hedging	<u>\$ (2.4)</u>		<u>\$ 0.3</u>

June 30, 2016			
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Recognized in Income (Expense)
<b>Effective Portion:</b>			
Foreign exchange forward contracts	\$ 13.2	Other expense (income), net	\$ 2.2
Total for net investment hedging	<u>\$ 13.2</u>		<u>\$ 2.2</u>

The following tables summarize the amount of gains (losses) recorded in AOCI on the Consolidated Balance Sheets and other income (expense) on the Company's Consolidated Statements of Operations related to the hedges of net investments for the six months ended June 30, 2017 and 2016:

June 30, 2017			
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Recognized in Income (Expense)
<b>Effective Portion:</b>			
Foreign exchange forward contracts	\$ (4.2)	Other expense (income), net	\$ 0.8
Total for net investment hedging	<u>\$ (4.2)</u>		<u>\$ 0.8</u>

June 30, 2016			
(in millions)	Gain (Loss) in AOCI	Consolidated Statements of Operations Location	Recognized in Income (Expense)
<b>Effective Portion:</b>			
Foreign exchange forward contracts	\$ (17.2)	Other expense (income), net	\$ 4.7
Total for net investment hedging	<u>\$ (17.2)</u>		<u>\$ 4.7</u>

#### Derivative Instruments Not Designated as Hedges

The Company enters into derivative instruments with the intent to partially mitigate the foreign exchange revaluation risk associated with recorded assets and liabilities that are denominated in a non-functional currency. The gains and losses on these derivative transactions offset the gains and losses generated by the revaluation of the underlying non-functional currency balances and are recorded in Other expense (income), net on the Consolidated Statements of Operations. The Company primarily uses foreign exchange forward contracts and cross currency basis swaps to hedge these risks. Any cash flows associated with the foreign exchange forward contracts and interest rate swaps not designated as hedges are included in cash from operating activities in the Consolidated Statements of Cash Flows. Any cash flows associated with the cross currency basis swaps not designated as hedges are included in investing activities in the Consolidated Statements of Cash Flows except for derivative instruments that

include an other-than-insignificant financing element, in which case the cash flows will be classified as financing activities in the Consolidated Statements of Cash Flows.

The following tables summarize the aggregate notional amounts of the Company's economic hedges not designated as hedges by derivative instrument types at June 30, 2017 and the notional amounts expected to mature during the next 12 months:

(in millions)	Aggregate Notional Amount	Aggregate Notional Amount Maturing within 12 Months
Foreign exchange forward contracts	\$ 340.7	\$ 340.7
Interest rate swaps	0.6	0.6
<b>Total for instruments not designated as hedges</b>	<b>\$ 341.3</b>	<b>\$ 341.3</b>

The following table summarizes the amounts of gains (losses) recorded on the Company's Consolidated Statements of Operations related to the economic hedges not designated as hedging for the three and six months ended June 30, 2017 and 2016:

(in millions)	Consolidated Statements of Operations Location	Gain (Loss) Recognized	
		Three Months Ended 2017	2016
Foreign exchange forward contracts (a)	Other expense (income), net	\$ (2.3)	\$ 9.0
<b>Total for instruments not designated as hedges</b>		<b>\$ (2.3)</b>	<b>\$ 9.0</b>

(a) The gains and losses on these derivative transactions offset the gains and losses generated by the revaluation of the underlying non-functional currency balances which are recorded in Other expense (income), net on the Consolidated Statements of Operations.

(in millions)	Consolidated Statements of Operations Location	Gain (Loss) Recognized	
		Six Months Ended 2017	2016
Foreign exchange forward contracts (a)	Other expense (income), net	\$ (5.1)	\$ (7.4)
<b>Total for instruments not designated as hedges</b>		<b>\$ (5.1)</b>	<b>\$ (7.4)</b>

(a) The gains and losses on these derivative transactions offset the gains and losses generated by the revaluation of the underlying non-functional currency balances which are recorded in Other expense (income), net on the Consolidated Statements of Operations.

During March 2016, the Company established hedges totaling 316.5 million euros to offset a euro denominated intercompany note receivable at a U.S. dollar functional entity. The change in the value of the hedges resulted in a \$12.1 million loss, which were offset by the changes in the value of the euro denominated intercompany note receivable at a U.S. dollar functional entity.

### Consolidated Balance Sheets Location of Derivative Fair Values

The following tables summarize the fair value and the location of the Company's derivatives on the Consolidated Balance Sheets at June 30, 2017 and December 31, 2016:

		June 30, 2017			
(in millions)	Designated as Hedges	Prepaid Expenses and Other Current Assets, Net	Other Noncurrent Assets, Net	Accrued Liabilities	Other Noncurrent Liabilities
	Foreign exchange forward contracts	\$ 2.6	\$ 0.7	\$ 1.9	\$ 1.3
	Interest rate swaps	—	—	0.2	0.2
	<b>Total</b>	<b>\$ 2.6</b>	<b>\$ 0.7</b>	<b>\$ 2.1</b>	<b>\$ 1.5</b>
<b>Not Designated as Hedges</b>					
	Foreign exchange forward contracts	\$ 3.4	\$ —	\$ 2.3	\$ —
	<b>Total</b>	<b>\$ 3.4</b>	<b>\$ —</b>	<b>\$ 2.3</b>	<b>\$ —</b>
		December 31, 2016			
(in millions)	Designated as Hedges	Prepaid Expenses and Other Current Assets, Net	Other Noncurrent Assets, Net	Accrued Liabilities	Other Noncurrent Liabilities
	Foreign exchange forward contracts	\$ 12.8	\$ 0.6	\$ 1.0	\$ —
	Interest rate swaps	—	—	0.2	0.3
	<b>Total</b>	<b>\$ 12.8</b>	<b>\$ 0.6</b>	<b>\$ 1.2</b>	<b>\$ 0.3</b>
<b>Not Designated as Hedges</b>					
	Foreign exchange forward contracts	\$ 1.3	\$ —	\$ 1.5	\$ —
	<b>Total</b>	<b>\$ 1.3</b>	<b>\$ —</b>	<b>\$ 1.5</b>	<b>\$ —</b>

### Balance Sheet Offsetting

Substantially all of the Company's derivative contracts are subject to netting arrangements, whereby the right to offset occurs in the event of default or termination in accordance with the terms of the arrangements with the counterparty. While these contracts contain the enforceable right to offset through netting arrangements with the same counterparty, the Company elects to present them on a gross basis on the Consolidated Balance Sheets.

Offsetting of financial assets and liabilities under netting arrangements at June 30, 2017:

(in millions)	Gross Amounts Recognized	Gross Amount Offset in the Consolidated Balance Sheets	Net Amounts Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets		Net Amount
				Financial Instruments	Cash Collateral Received/Pledged	
<b>Assets</b>						
Foreign exchange forward contracts	\$ 6.7	\$ —	\$ 6.7	\$ (4.7)	\$ —	\$ 2.0
<b>Total Assets</b>	<b>\$ 6.7</b>	<b>\$ —</b>	<b>\$ 6.7</b>	<b>\$ (4.7)</b>	<b>\$ —</b>	<b>\$ 2.0</b>
(in millions)	Gross Amounts Recognized	Gross Amount Offset in the Consolidated Balance Sheets	Net Amounts Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets		Net Amount
				Financial Instruments	Cash Collateral Received/Pledged	
<b>Liabilities</b>						
Foreign exchange forward contracts	\$ 5.5	\$ —	\$ 5.5	\$ (4.6)	\$ —	\$ 0.9
Interest rate swaps	0.4	—	0.4	(0.1)	—	0.3
<b>Total Liabilities</b>	<b>\$ 5.9</b>	<b>\$ —</b>	<b>\$ 5.9</b>	<b>\$ (4.7)</b>	<b>\$ —</b>	<b>\$ 1.2</b>

Offsetting of financial assets and liabilities under netting arrangements at December 31, 2016:

(in millions)	Gross Amounts Recognized	Gross Amount Offset in the Consolidated Balance Sheets	Net Amounts Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets		Net Amount
				Financial Instruments	Cash Collateral Received/Pledged	
<b>Assets</b>						
Foreign exchange forward contracts	\$ 14.7	\$ —	\$ 14.7	\$ (2.8)	\$ —	\$ 11.9
<b>Total Assets</b>	<b>\$ 14.7</b>	<b>\$ —</b>	<b>\$ 14.7</b>	<b>\$ (2.8)</b>	<b>\$ —</b>	<b>\$ 11.9</b>

(in millions)	Gross Amounts Recognized	Gross Amount Offset in the Consolidated Balance Sheets	Net Amounts Presented in the Consolidated Balance Sheets	Gross Amounts Not Offset in the Consolidated Balance Sheets		
				Financial Instruments	Cash Collateral Received/Pledged	Net Amount
<b>Liabilities</b>						
Foreign exchange forward contracts	\$ 2.5	\$ —	\$ 2.5	\$ (2.5)	\$ —	\$ —
Interest rate swaps	0.5	—	0.5	(0.3)	—	0.2
<b>Total Liabilities</b>	<b>\$ 3.0</b>	<b>\$ —</b>	<b>\$ 3.0</b>	<b>\$ (2.8)</b>	<b>\$ —</b>	<b>\$ 0.2</b>

#### NOTE 11 – FAIR VALUE MEASUREMENT

The Company records financial instruments at fair value with unrealized gains and losses related to certain financial instruments reflected in AOCI on the Consolidated Balance Sheets. In addition, the Company recognizes certain liabilities at fair value. The Company applies the market approach for recurring fair value measurements. Accordingly, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs.

The fair value of financial instruments is determined by reference to various market data and other valuation techniques as appropriate. The Company believes the carrying amounts of cash and cash equivalents, accounts receivable (net of allowance for doubtful accounts), prepaid expenses and other current assets, accounts payable, accrued liabilities, income taxes payable and notes payable approximate fair value due to the short-term nature of these instruments. The Company estimated the fair value and carrying value of total long-term debt, including the current portion, was \$1,611.6 million and \$1,597.3 million, respectively at June 30, 2017. At December 31, 2016, the Company estimated the fair value and carrying value, including the current portion, was \$1,525.7 million and \$1,522.2 million, respectively. The variable interest rate on the Japanese yen term loan is consistent with current market conditions, therefore the fair value approximates the loan's carrying value.

The following tables set forth by level within the fair value hierarchy the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis at June 30, 2017 and December 31, 2016, which are classified as Cash and cash equivalents, Prepaid expenses and other current assets, net, Other noncurrent assets, net, Accrued liabilities, and Other noncurrent liabilities on the Consolidated Balance Sheets. Financial assets and liabilities that are recorded at fair value as of the balance sheet date are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

(in millions)	June 30, 2017			
	Total	Level 1	Level 2	Level 3
<b>Assets</b>				
Foreign exchange forward contracts	\$ 6.7	\$ —	\$ 6.7	\$ —
<b>Total assets</b>	<b>\$ 6.7</b>	<b>\$ —</b>	<b>\$ 6.7</b>	<b>\$ —</b>
<b>Liabilities</b>				
Interest rate swaps	\$ 0.4	\$ —	\$ 0.4	\$ —
Foreign exchange forward contracts	5.5	—	5.5	—
Contingent considerations on acquisitions	8.6	—	—	8.6
<b>Total liabilities</b>	<b>\$ 14.5</b>	<b>\$ —</b>	<b>\$ 5.9</b>	<b>\$ 8.6</b>

(in millions)	December 31, 2016			
	Total	Level 1	Level 2	Level 3
<b>Assets</b>				
Foreign exchange forward contracts	\$ 14.7	\$ —	\$ 14.7	\$ —
<b>Total assets</b>	<b>\$ 14.7</b>	<b>\$ —</b>	<b>\$ 14.7</b>	<b>\$ —</b>
<b>Liabilities</b>				
Interest rate swaps	\$ 0.5	\$ —	\$ 0.5	\$ —
Foreign exchange forward contracts	2.5	—	2.5	—
Contingent considerations on acquisitions	7.6	—	—	7.6
<b>Total liabilities</b>	<b>\$ 10.6</b>	<b>\$ —</b>	<b>\$ 3.0</b>	<b>\$ 7.6</b>

Derivative valuations are based on observable inputs to the valuation model including interest rates, foreign currency exchange rates, future commodities prices and credit risks. The Company utilizes commodity contracts, interest rate swaps and foreign exchange forward contracts that are considered cash flow hedges. In addition, the Company at times employs forward exchange contracts that are considered hedges of net investment in foreign operations. Designated derivative instruments are further discussed in Note 10, Financial Instruments and Derivatives.

The Company's Level 3 liabilities at June 30, 2017 and December 31, 2016 are related to earn-out obligations on prior acquisitions. The following table presents a reconciliation of the Company's Level 3 holdings measured at fair value on a recurring basis using unobservable inputs:

(in millions)	Earn-out Obligations
Balance at December 31, 2016	\$ 7.6
Unrealized gain:	
Reported in Other expense (income), net	0.4
Effect of exchange rate changes	0.6
<b>Balance at June 30, 2017</b>	<b>\$ 8.6</b>

For the six months ended June 30, 2017, there were no other purchases, issuances or transfers of Level 3 financial instruments.

## NOTE 12 – INCOME TAXES

### Uncertainties in Income Taxes

The Company recognizes in the interim consolidated financial statements, the impact of a tax position, if that position is more likely than not of being sustained on audit, based on the technical merits of the position.

It is reasonably possible that certain amounts of unrecognized tax benefits will significantly increase or decrease within 12 months of the reporting date of the Company's interim consolidated financial statements. Final settlement and resolution of outstanding tax matters in various jurisdictions during the next twelve months are not expected to be significant.

### Other Tax Matters

During the quarter, the Company recorded the following discrete tax items, \$4.2 million of excess tax benefit related to employee share-based compensation, \$0.5 million of tax expense related to enacted statutory rate changes and \$1.5 million of tax expense for other discrete tax matters. The Company also recorded a \$23.5 million tax benefit as a discrete item related to the indefinite-lived intangible asset impairment charge recorded during the three months ended June 30, 2017. The goodwill impairment charge is non-deductible for income tax purposes. For further information, see Note 14, Goodwill and Intangibles.

During the first six months of 2016, the Company recorded a tax benefit from the release of a valuation allowance of approximately \$78.6 million as a result of the Merger related to previously unrecognized tax assets on foreign interest deduction carryforwards of a non-U.S. legacy DENTSPLY subsidiary. In addition, for the three and six months ended June 30, 2016, the Company recorded \$4.1 million and \$0.5 million of tax expense related to other discrete tax matters.

## NOTE 13 – FINANCING ARRANGEMENTS

The Company's revolving credit facility, term loans and Senior Notes contain certain affirmative and negative covenants relating to the Company's operations and financial condition. At June 30, 2017, the Company was in compliance with all debt covenants.

At June 30, 2017, there were no outstanding borrowings under the current \$500.0 million multi-currency revolving credit facility.

At June 30, 2017, the Company had \$545.0 million of borrowing available under lines of credit, including lines available under its short-term arrangements and revolving credit agreement.

## NOTE 14 – GOODWILL AND INTANGIBLE ASSETS

The Company performed its annual impairment tests of goodwill as of April 30, 2017 on 11 reporting units. To determine the fair value of the Company's reporting units, the Company uses a discounted cash flow model with market-based support as its valuation technique to measure the fair value for its reporting units. The discounted cash flow model uses five- to ten- year forecasted cash flows plus a terminal value based on a multiple of earnings or by capitalizing the last period's cash flows using a perpetual growth rate. In the development of the forecasted cash flows, the Company applies revenue, gross profit and operating expense assumptions taking into consideration historical trends as well as future expectations. These future expectations include, but are not limited to, new product development and distribution channel changes for the respective reporting units. The Company also considers the current and projected market conditions for dental and medical device industries, both in the U.S. and globally, when determining its assumptions. The total forecasted cash flows are discounted based on a range between 7.8% to 9.5%, which includes assumptions regarding the Company's weighted-average cost of capital. The use of estimates and the development of assumptions results in uncertainties around forecasted cash flows. A change in any of these estimates and assumptions could produce a different fair value, which could have a material impact on the Company's results of operations.

Unfavorable developments in the market for the dental or medical device industries, an increase in discount rates, unfavorable changes in earnings multiples or a decline in future cash flow projections, among other factors, may cause a change in circumstances indicating that the carrying value of the indefinite-lived assets and goodwill within the Company's reporting units may not be recoverable.

As a result of updating the estimates and assumptions following recent changes in circumstances, and in connection with the annual impairment tests of goodwill and the preparation of the financial statements for the three months ended June 30, 2017, the Company determined that the goodwill associated with the CAD/CAM, Imaging and Treatment Center equipment reporting units were impaired. As a result, the Company recorded a goodwill impairment charge of \$1,092.9 million. These reporting units are all within the Technologies segment.

The equipment reporting units goodwill impairment charge was primarily driven by unfavorable changes in estimates and assumptions used to forecast discounted cash flows, including lower forecasted revenues and operating margin rates, which resulted in a lower fair value for these reporting units. The forecasted revenues and operating margin rates were negatively impacted by recent unfavorable developments in the marketplace. These developments included significantly lower retail sales for the fiscal quarter ended April 2017 reported by the Company's exclusive North America equipment distributor in May 2017, significant acceleration of sales declines in the Company's quarter ended June 30, 2017, and the execution of new distribution agreements with Patterson Companies, Inc. and Henry Schein, Inc. in May and June 2017. The Company also observed an increase in competition, unfavorable changes in the end-user business model as well as changes in channels of distribution for the Company and its competitors. The estimates of discounted future cash flows include significant management assumptions such as revenue growth rates, operating margins, weighted average cost of capital, and future economic and market conditions affecting the dental and medical device industries. Any changes to these assumptions and estimates could have a negative impact on the fair value of these reporting units and may result in further impairment. The goodwill impairment charge is not expected to result in future cash expenditures.

The Company also assessed the annual impairment of indefinite-lived intangible assets as of April 30, 2017, which largely consists of acquired tradenames, in conjunction with the annual impairment tests of goodwill. As a result of the annual impairment tests of indefinite-lived intangible assets, the Company recorded an impairment charge of \$79.8 million for the three months ended June 30, 2017 which was recorded in "Restructuring and other costs" on the Consolidated Statements of Operations. The impaired indefinite-lived intangible assets are tradenames and trademarks related to the CAD/CAM and Imaging equipment reporting units. The impairment charge was driven by a decline in forecasted sales. The assumptions and estimates used in determining the fair



value of the indefinite-lived intangible assets contain uncertainties, and any changes to these assumptions and estimates could have a negative impact and result in a future impairment.

In conjunction with the goodwill and indefinite-lived intangibles impairment test, the Company utilized its best estimate of future revenue growth and operating margin rates as of April 30, 2017. Given the uncertainty in the new distribution agreements, these estimates could vary significantly in the future, which may result in a goodwill impairment charge at that time.

A reconciliation of changes in the Company's goodwill by reportable segment is as follows:

(in millions)	Dental and Healthcare Consumables	Technologies	Total
Balance at December 31, 2016	\$ 1,091.2	\$ 4,860.8	\$ 5,952.0
Acquisition related additions	81.8	—	81.8
Measurement period adjustments on prior acquisitions	(24.3)	4.6	(19.7)
Impairment	—	(1,092.9)	(1,092.9)
Effects of exchange rate changes	30.7	71.7	102.4
Balance at June 30, 2017	<u>\$ 1,179.4</u>	<u>\$ 3,844.2</u>	<u>\$ 5,023.6</u>

Identifiable definite-lived and indefinite-lived intangible assets consist of the following:

(in millions)	June 30, 2017			December 31, 2016		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Patents and developed technology	\$ 1,308.6	\$ (248.8)	\$ 1,059.8	\$ 1,189.5	\$ (177.3)	\$ 1,012.2
Trademarks	78.9	(43.1)	35.8	65.3	(38.7)	26.6
Licensing agreements	30.9	(24.1)	6.8	33.5	(26.7)	6.8
Customer relationships	1,082.1	(228.0)	854.1	1,004.8	(181.2)	823.6
Total definite-lived	<u>\$ 2,500.5</u>	<u>\$ (544.0)</u>	<u>\$ 1,956.5</u>	<u>\$ 2,293.1</u>	<u>\$ (423.9)</u>	<u>\$ 1,869.2</u>
Indefinite-lived Trademarks and In-process R&D	\$ 1,102.9	\$ —	\$ 1,102.9	\$ 1,088.4	\$ —	\$ 1,088.4
Total identifiable intangible assets	<u>\$ 3,603.4</u>	<u>\$ (544.0)</u>	<u>\$ 3,059.4</u>	<u>\$ 3,381.5</u>	<u>\$ (423.9)</u>	<u>\$ 2,957.6</u>

## NOTE 15 – COMMITMENTS AND CONTINGENCIES

### Litigation

On June 18, 2004, Marvin Weinstat, DDS and Richard Nathan, DDS filed a class action suit in San Francisco County, California alleging that the Company misrepresented that its Cavitron® ultrasonic scalers are suitable for use in oral surgical procedures. The Complaint sought a recall of the product and refund of its purchase price to dentists who have purchased it for use in oral surgery. The Court certified the case as a class action in June 2006 with respect to the breach of warranty and unfair business practices claims. The certified class is defined as California dental professionals who, at any time during the period beginning June 18, 2000 through September 14, 2012, purchased and used one or more Cavitron® ultrasonic scalers for the performance of oral surgical procedures on their patients, which Cavitrons® were accompanied by Directions for Use that “Indicated” Cavitron® use for “periodontal debridement for all types of periodontal disease.” The case went to trial in September 2013, and on January 22, 2014, the San Francisco Superior Court issued its decision in the Company's favor, rejecting all of the plaintiffs' claims. The plaintiffs have appealed the Superior Court's decision, and the appeal is now pending. The Company is defending against this appeal.

On December 12, 2006, Carole Hildebrand, DDS, and Robert Jaffin, DDS, filed a Complaint in the Eastern District of Pennsylvania (the Plaintiffs subsequently added Dr. Mitchell Goldman as a named class representative). The same law firm that filed the Weinstat case in California filed this case. The Complaint asserts putative class action claims on behalf of dentists located in New Jersey and Pennsylvania. The Complaint asserts that the Company's Cavitrone® ultrasonic scaler was negligently designed and sold in breach of contract and warranty arising from alleged misrepresentations about the potential uses of the product because the Company cannot assure the delivery of potable or sterile water through the device. The Court granted the Company's Motion for Dismissal of the case for lack of jurisdiction. Following that dismissal, the plaintiffs filed a second complaint under the name of Dr. Hildebrand's corporate practice, Center City Periodontists, asserting the same allegations. The plaintiffs moved to have the case certified as a class action and the Company objected. The Court granted the Company's Motion to Dismiss plaintiffs' New Jersey Consumer Fraud and negligent design claims, leaving only a breach of express warranty claim. The Court subsequently denied the Company's Motion for Summary Judgment on the express warranty claim. The Court held hearings during 2016 on plaintiffs' class certification motion. On July 24, 2017, the Court issued a Memorandum Opinion and Order denying class certification on multiple, independently sufficient grounds. The claims of the individual plaintiffs remain pending.

On January 20, 2014, the Company was served with a *qui tam* complaint filed by two former and one current employee of the Company under the Federal False Claims Act and equivalent state and city laws. The lawsuit was previously under seal in the U.S. District Court for the Eastern District of Pennsylvania. The complaint alleges, among other things, that the Company engaged in various illegal marketing activities, and thereby caused dental and other healthcare professionals to file false claims for reimbursement with federal and state governments. The relators seek injunctive relief, fines, treble damages, and attorneys' fees and costs. On January 27, 2014, the United States filed with the Court a notice that it had elected not to intervene in the *qui tam* action at this time. The United States' notice indicated that the named state and city co-plaintiffs had authorized the United States to communicate to the Court that they also had decided not to intervene at this time. These non-intervention decisions do not prevent the *qui tam* relators from litigating this action, and the United States and/or the named states and/or cities may seek to intervene in the action at a later time. On September 4, 2014, the Company's motion to dismiss the complaint was granted in part and denied in part. The Company filed a motion for summary judgment in December 2015. In April 2016, the Court granted the Company's motion for summary judgment, which disposes of all remaining claims against the Company in the matter. The plaintiffs filed a notice of appeal in May 2016. In May 2017, the parties resolved the matter and the appeal has been voluntarily dismissed.

The Company does not believe a loss is probable related to the above litigation. Further, a reasonable estimate of a possible range of loss cannot be made. In the event that one or more of these matters is unfavorably resolved, it is possible the Company's results from operations, financial position or liquidity could be materially impacted.

In 2012, the Company received subpoenas from the U. S. Attorney's Office for the Southern District of Indiana (the "USAO") and from the Office of Foreign Assets Control of the United States Department of the Treasury ("OFAC") requesting documents and information related to compliance with export controls and economic sanctions regulations by certain of its subsidiaries. The Company has voluntarily contacted OFAC and the Bureau of Industry and Security of the U. S. Department of Commerce ("BIS"), in connection with these matters as well as regarding compliance with export controls and economic sanctions regulations by certain other business units of the Company identified in connection with an internal review by the Company. On September 1, 2016, the Company entered into an extension of the tolling agreement originally entered into in August 2014, such that the statute of limitations was tolled to May 1, 2017. The Company's discussions with OFAC to resolve this matter are ongoing.

At this stage of the inquiries, the Company is unable to predict the ultimate outcome of these matters or what impact, if any, the outcome of these matters might have on the Company's consolidated financial position, results of operations or cash flows. Violations of export control or economic sanctions laws or regulations could result in a range of governmental enforcement actions, including fines or penalties, injunctions and/or criminal or other civil proceedings, which actions could have a material adverse effect on the Company's reputation, business, financial condition and results of operations. At this time, no claims have been made against the Company.

The SEC's Division of Enforcement has asked the Company to provide documents and information concerning the Company's accounting and disclosures, including its accounting and disclosures relating to transactions with a significant distributor of the Company. The Company is cooperating with the SEC's investigation. The Company is unable to predict the ultimate outcome of this matter, or whether it will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

In addition to the matters disclosed above, the Company is, from time to time, subject to a variety of litigation and similar proceedings incidental to its business. These legal matters primarily involve claims for damages arising out of the use of the Company's products and services and claims relating to intellectual property matters including patent infringement, employment matters, tax matters, commercial disputes, competition and sales and trading practices, personal injury and insurance coverage. The Company may also become subject to lawsuits as a result of past or future acquisitions or as a result of liabilities retained

from, or representations, warranties or indemnities provided in connection with, divested businesses. Some of these lawsuits may include claims for punitive and consequential, as well as compensatory damages. Based upon the Company's experience, current information and applicable law, it does not believe that these proceedings and claims will have a material adverse effect on its consolidated results of operations, financial position or liquidity. However, in the event of unexpected further developments, it is possible that the ultimate resolution of these matters, or other similar matters, if unfavorable, may be materially adverse to the Company's business, financial condition, results of operations or liquidity.

While the Company maintains general, product, property, workers' compensation, automobile, cargo, aviation, crime, fiduciary and directors' and officers' liability insurance up to certain limits that cover certain of these claims, this insurance may be insufficient or unavailable to cover such losses. In addition, while the Company believes it is entitled to indemnification from third parties for some of these claims, these rights may also be insufficient or unavailable to cover such losses.

**Purchase Commitments**

From time to time, the Company enters into long-term inventory purchase commitments with minimum purchase requirements for raw materials and finished goods to ensure the availability of products for production and distribution. These commitments may have a significant impact on levels of inventory maintained by the Company.

## DENTSPLY SIRONA Inc. and Subsidiaries

### Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations

This report contains information that may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements can be identified by the use of forward-looking terminology, including “may,” “believe,” “will,” “expect,” “anticipate,” “plan,” “intend,” “project,” “forecast,” or other similar words. All statements that address operating performance, events or developments that the Company expects or anticipates will occur in the future are forward-looking statements. Statements contained in this report are based on information presently available to the Company and assumptions that the Company believes to be reasonable. These risks and uncertainties include, but are not limited to, those described in Part I, Item 1A (“Risk Factors”) of the Company’s Form 10-K for the year ended December 31, 2016 and those described from time to time in our future reports filed with the Securities and Exchange Commission. The Company is not assuming any duty to update this information if those facts change or if the assumptions are no longer believed to be reasonable. Investors are cautioned that all such statements involve risks and uncertainties, and important factors could cause actual events or results to differ materially from those indicated by such forward-looking statements. Therefore, you should not rely on any of these forward-looking statements.

On February 29, 2016, DENTSPLY International Inc. merged with Sirona Dental Systems, Inc. (“Sirona”) to form DENTSPLY SIRONA Inc. (the “Merger”). See Note 5, Business Combinations, for additional information about the Merger.

References to the “Combined Businesses” are included below to provide comparisons of net sales performance year over year as if the businesses were combined on January 1, 2016.

## OVERVIEW

### Highlights

- For the three months ended June 30, 2017, the Company reported a sales decrease of 2.9%, on a constant currency basis sales declined 1.0% and internal growth was negative 3.6%. Based on the Company’s estimate, both constant currency and internal sales growth were unfavorably impacted by approximately \$19 million as a result of current quarter over prior year quarter net changes in equipment inventory levels at certain distributors in North America and Europe. Based on the Company’s estimate, inventory held by these distributors decreased by approximately \$17 million during the current three month period compared to an increase of approximately \$2 million in the same three month period in 2016. The inventory decrease in the current three month period was less than anticipated, in the Company’s assessment, as a result of lower than expected equipment sales to end-users combined with higher than expected inventory purchases by certain distributors.
- On a geographic basis, the Company generated constant currency sales growth of 5.7% in Europe, 1.3% in the Rest of World region while the United States generated a decline of 9.6% for the three month period ended June 30, 2017.
- For the three months ended June 30, 2017 the Company generated a loss per diluted share of \$4.58 as compared to income per diluted share of \$0.44 for the three months ended June 30, 2016. This decline largely reflects the impact of the goodwill and intangible asset impairments and lower sales and gross profit (including the impact of distribution channel transition). This also reflects foreign exchange headwinds partially offset by a favorable effective tax rate and common share count. On an adjusted basis (a non-US GAAP measure), for the three months ended June 30, 2017 income per diluted share was \$0.65 as compared to \$0.76 per diluted share for the three months ended June 30, 2016.

### Company Profile

Dentsply Sirona is the world’s largest manufacturer of professional dental products and technologies, with over a century of innovation and service to the dental industry and patients worldwide. Dentsply Sirona develops, manufactures, and markets a comprehensive solutions offering including dental and oral health products as well as other consumable medical devices under a strong portfolio of world class brands. As The Dental Solutions Company™, Dentsply Sirona’s products provide innovative, high-quality and effective solutions to advance patient care and deliver better, safer and faster dentistry. Dentsply Sirona’s global headquarters is located in York, Pennsylvania, and the international headquarters is based in Salzburg, Austria. The Company’s shares are listed in the United States on NASDAQ under the symbol XRAY.

## **BUSINESS**

The Company operates in two business segments, Dental and Healthcare Consumables and Technologies.

The Dental and Healthcare Consumables segment includes responsibility for the worldwide design, manufacture, sales and distribution of the Company's Dental and Healthcare Consumable Products which include preventive, restorative, instruments, endodontic, and laboratory dental products as well as consumable medical device products.

The Technologies segment is responsible for the worldwide design, manufacture, sales and distribution of the Company's Dental Technology Products which includes dental implants, CAD/CAM systems, imaging systems, treatment centers and orthodontic products.

The Company recently announced that it was changing from two operating segments to three operating segments as a result of realigning management responsibilities. The Company will begin reporting under the new segments for the period ending September 30, 2017.

### **Principal Measurements**

The principal measurements used by the Company in evaluating its business are: (1) constant currency sales growth by segment and geographic region; (2) internal sales growth by segment and geographic region; and (3) adjusted operating income and margins of each reportable segment, which excludes the impacts of purchase accounting, corporate expenses, and certain other items to enhance the comparability of results period to period. These principal measurements are not calculated in accordance with accounting principles generally accepted in the United States; therefore, these items represent non-US GAAP measures. These non-US GAAP measures may differ from other companies and should not be considered in isolation from, or as a substitute for, measures of financial performance prepared in accordance with US GAAP.

The Company defines "constant currency" sales growth as the increase or decrease in net sales from period to period excluding precious metal content and the impact of changes in foreign currency exchange rates. This impact is calculated by comparing current-period revenues to prior-period revenues, with both periods converted at the U.S. dollar to local currency foreign exchange rate for each month of the prior period, for the currencies in which the Company does business. The Company defines "internal" sales growth as constant currency sales growth excluding the impacts of net acquisitions and divestitures, Merger accounting impacts and discontinued products.

### **Business Drivers**

The primary drivers of internal growth include macroeconomic factors, global dental market growth, innovation and new product launches by the Company, as well as continued investments in sales and marketing resources, including clinical education. Management believes that the Company's ability to execute its strategies should allow it to grow faster than the underlying dental market over time. On a short term basis, changes in strategy or distributor inventory levels can impact internal growth.

The Company has a focus on maximizing operational efficiencies on a global basis. The Company has expanded the use of technology as well as process improvement initiatives to enhance global efficiency. In addition, management continues to evaluate the consolidation of operations and functions, as part of integration activities, to further reduce costs. While the current period results reflect the unfavorable impact of integration related inefficiencies, the Company believes that the future benefits from these global efficiency and integration initiatives will improve the cost structure and help mitigate the impacts of rising costs such as energy, employee benefits and regulatory oversight and compliance. The Company expects that it will record restructuring charges, from time to time, associated with such initiatives. These restructuring charges could be material to the Company's consolidated financial statements and there can be no assurance that the target adjusted operating income margins will continue to be achieved.

In October 2016, the Company announced that it is proposing plans in Germany to reorganize and combine portions of its manufacturing, logistics and distribution networks within both of the Company's segments. As required under German law, the Company has entered into a statutory co-determination process under which it will collaborate with the appropriate labor groups to jointly define the infrastructure and staffing adjustments necessary to support this initiative. The Company continues to initiate similar actions in other regions of the world. The Company estimates the cost of these initiatives to be approximately \$97.0 million, primarily for severance related benefits for employees, which is expected to be incurred as actions are implemented over the next two years.

Product innovation is a key component of the Company's overall growth strategy. New advances in technology are anticipated to have a significant influence on future products in the dentistry and consumable medical device markets in which the Company

operates. As a result, the Company continues to pursue research and development initiatives to support technological development, including collaborations with various research institutions and dental schools. In addition, the Company licenses and purchases technologies developed by third parties. Although the Company believes these activities will lead to new innovative dental, healthcare consumable and dental technology products, they involve new technologies and there can be no assurance that commercialized products will be developed.

The Company's business is subject to quarterly fluctuations of consolidated net sales and net income. Price increases, promotional activities as well as changes in inventory levels at distributors contribute to this fluctuation. The Company typically implements most of its price increases in October or January of a given year across most of its businesses. Distributor inventory levels tend to increase in the period leading up to a price increase and decline in the period following the implementation of a price increase. Required minimum purchase commitments under agreements with key distributors may increase inventory levels in excess of retail demand. These net inventory changes have impacted the Company's consolidated net sales and net income in the past, and may continue to do so in the future, over a given period or multiple periods. In addition, the Company may from time to time, engage in new distributor relationships that could cause quarterly fluctuations of consolidated net sales and net income. Distributor inventory levels may fluctuate, and may differ from the Company's predictions, resulting in the Company's projections of future results being different than expected. There can be no assurance that the Company's dealers and customers will maintain levels of inventory in accordance with the Company's predictions or past history, or that the timing of customers' inventory build or liquidation will be in accordance with the Company's predictions or past history. Any of these fluctuations could be material to the Company's consolidated financial statements.

The Company had two exclusive distribution agreements with Patterson Companies, Inc. ("Patterson") for the marketing and sales of certain legacy Sirona products and equipment in the United States and Canada. In order to maintain exclusivity, certain purchase targets had to be achieved. In the fourth quarter of 2016, Patterson's decision not to extend the exclusivity beyond September 2017 was announced. Following that announcement, in May 2017, the Company entered into a new three-year agreement with Patterson whereby Patterson would continue to distribute the Company's equipment lines in the United States on a non-exclusive basis. In the second quarter of 2017, the Company also entered into two separate multi-year agreements with Henry Schein, Inc. ("Henry Schein") for the distribution of the Company's equipment lines in the United States and Canada. While the agreement with Henry Schein with respect to the United States is effective September 1, 2017, the agreement relating to Canada is effective June, 2017. The Company began shipping initial stocking orders for the equipment products to Henry Schein under the agreements in the second quarter of 2017 and expects orders will continue through the balance of 2017. During the second quarter of 2017, the Company also modified its distribution agreement with Henry Schein with respect to the distribution of certain products in France. Based on the Company's estimate, year-over-year changes in distributor inventories associated with these agreements negatively impacted the Company's reported sales in the first six months of 2017 by approximately \$46 million. Based on the Company's estimate, distributor inventories increased during the first half of 2016 by approximately \$17 million primarily associated with certain distributors making minimum purchase targets required in order to maintain exclusivity. Inventory held by distributors decreased during the first six months of 2017 by approximately \$29 million, based on the Company's estimate. At this time, the Company believes that net changes in distributor inventories will decrease the Company's sales by approximately \$10 million for the balance of 2017, which is approximately the same impact as the last six month in 2016.

The Company will continue to pursue opportunities to expand the Company's product offerings, technologies and sales and service infrastructure through partnerships and acquisitions. Although the professional dental and the consumable medical device markets in which the Company operates have experienced consolidation, they remain fragmented. Management believes that there will continue to be adequate opportunities to participate as a consolidator in the industry for the foreseeable future.

#### **Impact of Foreign Currencies and Interest Rates**

Due to the Company's significant international presence, movements in foreign exchange and interest rates may impact the Consolidated Statements of Operations. With approximately two thirds of the Company's net sales located in regions outside the United States, the Company's consolidated net sales are impacted negatively by the strengthening or positively impacted by the weakening of the U.S. dollar. Additionally, movements in certain foreign exchange and interest rates may unfavorably or favorably impact the Company's results of operations, financial condition and liquidity. For the six months ended June 30, 2017, net sales, excluding precious metal content, were unfavorably impacted by approximately 1.4% and earnings per diluted common share by approximately \$0.03 due to movements in foreign currency exchange rates when compared to the same period in 2016.

## RESULTS OF OPERATIONS, QUARTER ENDED JUNE 30, 2017 COMPARED TO QUARTER ENDED JUNE 30, 2016

### Net Sales

The discussion below summarizes the Company's sales growth which excludes precious metal content, into the following components: (1) impact of the Merger; and (2) the results of the "Combined Businesses" as if the businesses were merged on January 1, 2016. These disclosures of net sales growth provide the reader with sales results on a comparable basis between periods.

Management believes that the presentation of net sales, excluding precious metal content, provides useful information to investors because a portion of Dentsply Sirona's net sales is comprised of sales of precious metals generated through sales of the Company's precious metal dental alloy products, which are used by third parties to construct crown and bridge materials. Due to the fluctuations of precious metal prices and because the cost of the precious metal content of the Company's sales is largely passed through to customers and has minimal effect on earnings, Dentsply Sirona reports net sales both with and without precious metal content to show the Company's performance independent of precious metal price volatility and to enhance comparability of performance between periods. The Company uses its cost of precious metal purchased as a proxy for the precious metal content of sales, as the precious metal content of sales is not separately tracked and invoiced to customers. The Company believes that it is reasonable to use the cost of precious metal content purchased in this manner since precious metal dental alloy sale prices are typically adjusted when the prices of underlying precious metals change.

The presentation of net sales, excluding precious metal content, is considered a measure not calculated in accordance with US GAAP, and is therefore considered a non-US GAAP measure. The Company provides the following reconciliation of net sales to net sales, excluding precious metal content. The Company's definitions and calculations of net sales, excluding precious metal content, and other operating measures derived using net sales, excluding precious metal content, may not necessarily be the same as those used by other companies.

(in millions)	Three Months Ended		\$ Change	% Change
	June 30,			
	2017	2016		
Net sales	\$ 992.7	\$ 1,022.0	\$ (29.3)	(2.9%)
Less: precious metal content of sales	9.7	17.3	(7.6)	(43.9%)
Net sales, excluding precious metal content	\$ 983.0	\$ 1,004.7	\$ (21.7)	(2.2%)

Net sales, excluding precious metal content, for the three months ended June 30, 2017 were \$983.0 million, a decrease of \$21.7 million from the three months ended June 30, 2016. The decrease in net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$19 million as a result of net changes in equipment inventory levels in the current quarter as compared to the prior year quarter at certain distributors in North America and Europe, that the Company believes is related to the transition in distribution strategy (see "Business Drivers" under this section for further detail). Based on the Company's estimate, inventory held by these distributors decreased by approximately \$17 million during the current three month period compared to an increase of approximately \$2 million in the same three month period in 2016. Additionally, in the Company's assessment, net sales, excluding precious metal content, were negatively impacted by lower equipment sales to end-users, primarily in the U.S., as result of transition challenges at our exclusive distributor. At this time, the Company believes that net changes in distributor inventories will decrease the Company's sales by approximately \$10 million for the balance of 2017, which is approximately the same impact as the last six month in 2016. The decrease in net sales, excluding precious metal content, was partially offset by an increase in sales of Dental and Healthcare Consumable products.

Sales related to precious metal content declined 43.9% in the quarter as compared to the same three month period in 2016, which was primarily due to the continuing reduction in the use of precious metal alloys in dentistry.

For the three months ended June 30, 2017, net sales, excluding precious metal content, declined 1.0% on a constant currency basis. This includes a benefit of 2.6% from acquisitions, which results in negative internal sales growth of 3.6%. Net sales, excluding precious metal content, were negatively impacted by approximately 1.2% due to the strengthening of the U.S. dollar over the prior year period. Based on the Company's assessment, the negative internal sales growth was primarily a result of the current quarter over prior year quarter net changes in equipment inventory levels as well as the impact of lower equipment sales to end-users discussed above, partially offset by increased sales in Dental and Healthcare Consumables. A reconciliation of reported net sales to net sales, excluding precious metal content, is as follows:

(in millions)	Three Months Ended			
	June 30,		\$ Change	% Change
	2017	2016		
Net sales	\$ 992.7	\$ 1,022.0	\$ (29.3)	(2.9%)
Less: precious metal content of sales	9.7	17.3	(7.6)	(43.9%)
Net sales, excluding precious metal content	983.0	1,004.7	(21.7)	(2.2%)
Merger related adjustments (a)	1.5	1.6	(0.1)	(6.3%)
Non-US GAAP net sales, excluding precious metal content	\$ 984.5	\$ 1,006.3	\$ (21.8)	(2.2%)

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

### Sales Growth by Region

Net sales, excluding precious metal content, by geographic region is as follows:

(in millions)	Three Months Ended			
	June 30,		\$ Change	% Change
	2017	2016		
United States	\$ 330.1	\$ 365.9	\$ (35.8)	(9.8%)
Europe	395.0	382.2	12.8	3.3%
Rest of World	257.9	256.6	1.3	0.5%

A reconciliation of reported net sales to non-US GAAP net sales, excluding precious metal content, by geographic region is as follows:

(in millions)	Three Months Ended			
	June 30, 2017			
	United States	Europe	Rest of World	Total
Net sales	\$ 331.6	\$ 402.2	\$ 258.9	\$ 992.7
Less: precious metal content of sales	1.5	7.2	1.0	9.7
Net sales, excluding precious metal content	330.1	395.0	257.9	983.0
Merger related adjustments (a)	1.5	—	—	1.5
Non-US GAAP net sales, excluding precious metal content	\$ 331.6	\$ 395.0	\$ 257.9	\$ 984.5

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

(in millions)	Three Months Ended			
	June 30, 2016			
	United States	Europe	Rest of World	Total
Net sales	\$ 367.2	\$ 392.4	\$ 262.4	\$ 1,022.0
Less: precious metal content of sales	1.3	10.2	5.8	17.3
Net sales, excluding precious metal content	365.9	382.2	256.6	1,004.7
Merger related adjustments (a)	1.1	0.5	—	1.6
Non-US GAAP net sales, excluding precious metal content	\$ 367.0	\$ 382.7	\$ 256.6	\$ 1,006.3

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

### United States

Reported net sales, excluding precious metal content, decreased by 9.8% in the second quarter of 2017 as compared to the second quarter of 2016. The decrease in net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$14 million as a result of net changes in equipment inventory levels in the current quarter as compared to the prior year quarter at two distributors in the United States related to the transition in distribution strategy (see



“Business Drivers” under this section for further detail). Additionally, based on the Company’s assessment, net sales, excluding precious metal content, were negatively impacted by lower equipment sales to end-users as a result of transition challenges at the Company’s exclusive distributor.

For the three month period ended June 30, 2017, sales declined 9.6% on a constant currency basis. This includes a benefit of 1.5% from acquisitions, which results in a negative internal sales growth rate of 11.1%. Based on the Company’s assessment, the negative internal sales growth was primarily a result of the current quarter over prior year quarter net changes in equipment inventory levels as well as the impact of lower end-user demand for equipment discussed above.

#### Europe

Reported net sales, excluding precious metal content, increased by 3.3% in the second quarter of 2017 as compared to the second quarter of 2016. The increase in net sales, excluding precious metal content, is primarily the result of higher demand in both segments after the biennial International Dental Show. The increase in net sales, excluding precious metal content, was unfavorably impacted, based on the Company’s estimate, by approximately \$2 million as a result of net changes in equipment inventory levels in the current quarter as compared to the prior year quarter at a certain distributor in Europe that the Company believes is related to the transition in distribution strategy (see “Business Drivers” under this section for further detail).

For the three month period ended June 30, 2017, sales increased 5.7% on a constant currency basis. This includes a benefit of 3.4% from acquisitions, which results in internal growth of 2.3%. Net sales, excluding precious metal content, were negatively impacted by approximately 2.4% due to the strengthening of the U.S. dollar over the prior year period. Growth was driven by the Technologies segment partially offset by net changes in equipment inventory levels discussed above.

#### Rest of World

Reported net sales, excluding precious metal content, increased by 50 basis points for the three months ended June 30, 2017 as compared to the three months ended June 30, 2016. The increase in net sales, excluding precious metal content, was unfavorably impacted, based on the Company’s estimate, by approximately \$3 million as a result of net changes in equipment inventory levels in the current quarter as compared to the prior year quarter at a certain distributor in Canada that the Company believes is related to the transition in distribution strategy (see “Business Drivers” under this section for further detail).

For the three month period ended June 30, 2017, sales increased 1.3% on a constant currency basis. This includes a benefit of 3.1% from acquisitions, which results in a negative internal sales growth rate of 1.8%. Net sales, excluding precious metal content, were negatively impacted by approximately 80 basis points due to the strengthening of the U.S. dollar over the prior year period. The negative internal growth rate was driven by sales declines in the Technologies segment.

#### **Gross Profit**

(in millions)	Three Months Ended June 30,		\$ Change	% Change
	2017	2016		
Gross profit	\$ 544.2	\$ 526.9	\$ 17.3	3.3%
Gross profit as a percentage of net sales, including precious metal content	54.8%	51.6%		
Gross profit as a percentage of net sales, excluding precious metal content	55.4%	52.4%		

Gross profit as a percentage of net sales, excluding precious metal content, increased by 300 basis points for the quarter ended June 30, 2017 as compared to the same three month period ended June 30, 2016.

For the three months ended June 30, 2017, the improvement in the gross profit rate was primarily driven by a net reduction in the roll-off of merger and acquisition related fair value adjustments and expenses of approximately 430 basis points partially offset by approximately 140 basis points associated with the equipment businesses primarily as a result of lower sales related to the transition in distribution strategy of as compared to the three months ended June 30, 2016.

## Operating Expenses

(in millions)	Three Months Ended		\$ Change	% Change
	2017	2016		
Selling, general and administrative expenses ("SG&A")	\$ 417.6	\$ 402.1	\$ 15.5	3.9%
Goodwill impairment	1,092.9	—	1,092.9	NM
Restructuring and other costs	81.7	3.6	78.1	NM
SG&A as a percentage of net sales, including precious metal content	42.1%	39.3%		
SG&A as a percentage of net sales, excluding precious metal content	42.5%	40.0%		

NM - Not meaningful

### SG&A Expenses

SG&A expenses, including research and developing expenses, as a percentage of net sales, excluding precious metal content, for the quarter ended June 30, 2017 increased 250 basis points compared to the quarter ended June 30, 2016. The comparison was negatively impacted by approximately 80 basis points as a result of the sales impact from the net changes in equipment inventory levels in the current quarter as compared to the prior year quarter at certain distributors. Additionally, increases associated with business combination related costs and amortization of purchased intangible assets negatively impacted the SG&A rate by 60 basis points in the quarter ended June 30, 2017 as compared to the quarter ended June 30, 2016. Additional rate increases of 110 basis points during the quarter ended June 30, 2017 as compared to the quarter ended June 30, 2016 were primarily driven by higher professional service costs.

### Goodwill impairment

For the three months ended June 30, 2017, the Company recorded a goodwill impairment charge of \$1,092.9 million. The charge is related to three reporting units in the Technologies segment. For further information see Note 14, Goodwill and Intangible Assets, in the Notes to Unaudited Consolidated Financial Statements in Part 1, Item 1 of this Form 10-Q.

### Restructuring and other cost

The Company recorded net restructuring and other costs of \$81.7 million for the three months ended June 30, 2017 compared to \$3.6 million for the three months ended June 30, 2016. During the three months ended June 30, 2017, the Company recorded an impairment charge of \$79.8 million related to certain tradenames within the reporting units that were impaired. For further information see Note 14, Goodwill and Intangible Assets, in the Notes to Unaudited Interim Consolidated Financial Statements in Part 1, Item 1 of this Form 10-Q.

## Other Income and Expense

(in millions)	Three Months Ended June 30,		Change
	2017	2016	
Net interest expense	\$ 9.0	\$ 8.9	\$ 0.1
Other expense (income), net	7.8	(11.5)	19.3
Net interest and other expense	\$ 16.8	\$ (2.6)	\$ 19.4

### Net Interest Expense

Net interest expense for the three months ended June 30, 2017 increased \$0.1 million compared to the three months ended June 30, 2016. Increased debt levels in 2017 partially offset by lower average interest rates when compared to the prior year period resulted in an increase in net interest expense.

### Other Expense (Income), Net

Other expense (income), net for the three months ended June 30, 2017 was expense of \$7.8 million, comprised of \$4.5 million of currency transaction losses and \$3.3 million of non-operating expense. Other expense (income), net for the three months ended June 30, 2016 was income of \$11.5 million, comprised of currency transaction gains of \$13.2 million principally due to the United Kingdom Brexit referendum impacts on foreign currency denominated intercompany balances at June 30, 2016, partially offset by non-operating expense of \$1.7 million.

### **Income Taxes and Net Income**

(in millions, except per share data)	Three Months Ended June 30,		\$ Change
	2017	2016	
(Benefit) provision for income taxes	\$ (14.5)	\$ 17.9	\$ (32.4)
Effective income tax rate	NM	14.5%	
Net (loss) income attributable to Dentsply Sirona	\$ (1,050.0)	\$ 105.4	\$ (1,155.4)
Net (loss) income per common share - diluted	\$ (4.58)	\$ 0.44	

NM - Not meaningful

### Provision for Income Taxes

For the three months ended June 30, 2017, income taxes were a net benefit of \$14.5 million as compared to a net expense of \$17.9 million in the quarter ended June 30, 2016.

During the second quarter of 2017, the Company recorded the following discrete tax items, \$4.2 million of excess tax benefit related to employee share-based compensation, \$0.5 million of tax expense related to enacted statutory rate changes and \$1.5 million of tax expense related to other discrete tax matters. The Company also recorded a \$23.5 million tax benefit as a discrete item related to the indefinite-lived intangible asset impairment charge recorded during the three months ended June 30, 2017. Excluding these discrete tax items and adjusting pretax loss to exclude the pretax loss related to the impairment of the indefinite-lived intangible assets and non-deductible goodwill impairment charge, the Company's effective tax rate was 10.4%. The effective tax rate was favorably impacted by the Company's change in the mix of consolidated earnings.

During the second quarter of 2016, the Company recorded \$2.1 million of tax benefit related to discrete tax matters during the quarter. Excluding these tax matters, the Company's effective tax rate was 16.1%. The effective tax rate was favorably impacted by the Company's change in the mix of consolidated earnings.

The Company's effective income tax rate for the second quarter of 2017 included the net impact of restructuring program related costs and other costs, amortization of purchased intangible assets, business combination related costs, fair value adjustments, credit risk and fair value adjustments and income tax related adjustments which impacted the loss before income taxes and the provision for income taxes by \$1,244.2 million and \$46.3 million, respectively. For the full year ended December 31, 2017, the Company estimates the non-US GAAP tax rate to be 17.5%.

The Company's effective income tax rate for the second quarter of 2016 included the net impact of business combination related costs and fair value adjustments, amortization of purchased intangible assets, income tax related adjustments, restructuring program related costs and other costs and credit risk and fair value adjustments which impacted income before income taxes and the provision for income taxes by \$111.9 million and \$36.4 million, respectively.

### Net (loss) income attributable to Dentsply Sirona

In addition to the results reported in accordance with US GAAP, the Company provides adjusted net income attributable to Dentsply Sirona and adjusted earnings per diluted common share ("adjusted EPS"). The Company discloses adjusted net income attributable to Dentsply Sirona to allow investors to evaluate the performance of the Company's operations exclusive of certain items that impact the comparability of results from period to period and may not be indicative of past or future performance of the normal operations of the Company and certain large non-cash charges related to intangible assets either purchased or acquired through a business combination. The Company believes that this information is helpful in understanding underlying operating trends and cash flow generation.

Adjusted net income and adjusted EPS are important internal measures for the Company. Senior management receives a monthly analysis of operating results that includes adjusted net income and adjusted EPS and the performance of the Company is measured on this basis along with other performance metrics.

The adjusted net income attributable to Dentsply Sirona consists of net income attributable to Dentsply Sirona adjusted to exclude the following:

- (1) *Business combination related costs and fair value adjustments.* These adjustments include costs related to integrating and consummating mergers and recently acquired businesses, as well as costs, gains and losses related to the disposal of businesses or product lines. In addition, this category includes the roll off to the consolidated statement of operations of fair value adjustments related to business combinations, except for amortization expense noted below. These items are irregular in timing and as such may not be indicative of past and future performance of the Company and are therefore excluded to allow investors to better understand underlying operating trends.
- (2) *Restructuring program related costs and other costs.* These adjustments include costs related to the implementation of restructuring initiatives as well as certain other costs. These costs can include, but are not limited to, severance costs, facility closure costs, lease and contract terminations costs, related professional service costs, duplicate facility and labor costs associated with specific restructuring initiatives, as well as, legal settlements and impairments of assets. These items are irregular in timing, amount and impact to the Company's financial performance. As such, these items may not be indicative of past and future performance of the Company and are therefore excluded for the purpose of understanding underlying operating trends.
- (3) *Amortization of purchased intangible assets.* This adjustment excludes the periodic amortization expense related to purchased intangible assets. Amortization expense has been excluded from adjusted net income attributed to Dentsply Sirona to allow investors to evaluate and understand operating trends excluding these large non-cash charges.
- (4) *Credit risk and fair value adjustments.* These adjustments include both the cost and income impacts of adjustments in certain assets and liabilities including the Company's pension obligations, that are recorded through net income which are due solely to the changes in fair value and credit risk. These items can be variable and driven more by market conditions than the Company's operating performance. As such, these items may not be indicative of past and future performance of the Company and therefore are excluded for comparability purposes.
- (5) *Certain fair value adjustments related to an unconsolidated affiliated company.* This adjustment represents the fair value adjustment of the unconsolidated affiliated company's convertible debt instrument held by the Company. The affiliate is accounted for under the equity method of accounting. The fair value adjustment is driven by open market pricing of the affiliate's equity instruments, which has a high degree of variability and may not be indicative of the operating performance of the affiliate or the Company.
- (6) *Income tax related adjustments.* These adjustments include both income tax expenses and income tax benefits that are representative of income tax adjustments mostly related to prior periods, as well as the final settlement of income tax audits, and discrete tax items resulting from the implementation of restructuring initiatives. These adjustments are irregular in timing and amount and may significantly impact the Company's operating performance. As such, these items may not be indicative of past and future performance of the Company and therefore are excluded for comparability purposes.

Adjusted earnings per diluted common share is calculated by dividing adjusted net (loss) income attributable to Dentsply Sirona by diluted weighted-average common shares outstanding. Adjusted net income attributable to Dentsply Sirona and adjusted earnings per diluted common share are considered measures not calculated in accordance with US GAAP, and therefore are non-US GAAP measures. These non-US GAAP measures may differ from other companies. Income tax related adjustments may include the impact to adjust the interim effective income tax rate to the expected annual effective tax rate. The non-US GAAP financial information should not be considered in isolation from, or as a substitute for, measures of financial performance prepared in accordance with US GAAP.

(in millions, except per share amounts)	Three Months Ended June 30, 2017	
	Net Income	Per Diluted Common Share
Net loss attributable to Dentsply Sirona	\$ (1,050.0)	\$ (4.58)
Pre-tax non-US GAAP adjustments:		
Restructuring program related costs and other costs	1,177.6	
Amortization of purchased intangible assets	46.5	
Business combination related costs and fair value adjustments	19.3	
Credit risk and fair value adjustments	0.8	
Tax impact of the pre-tax non-US GAAP adjustments (a)	(44.4)	
Subtotal non-US GAAP adjustments	1,199.8	5.14
Adjustment for calculating non-US GAAP net income per diluted common share (b)		0.08
Income tax related adjustments	0.9	0.01
Adjusted non-US GAAP net income	\$ 150.7	\$ 0.65

(a) The tax amount was calculated using the applicable statutory tax rate in the tax jurisdiction where the non-US GAAP adjustments were generated.

(b) The Company had a net loss for the three months ended June 30, 2017, but had net income on a non-US GAAP basis. The shares used in calculating diluted non-US GAAP net income per share includes the dilutive effect of common stock.

Shares used in calculating diluted GAAP net loss per share	229.4
Shares used in calculating diluted non-US GAAP net income per share	233.3

(in millions, except per share amounts)	Three Months Ended June 30, 2016	
	Net Income	Per Diluted Common Share
Net income attributable to Dentsply Sirona	\$ 105.4	\$ 0.44
Pre-tax non-US GAAP adjustments:		
Business combination related costs and fair value adjustments	62.0	
Amortization of purchased intangible assets	43.6	
Restructuring program related costs and other costs	4.3	
Credit risk and fair value adjustments	2.0	
Tax impact of the pre-tax non-US GAAP adjustments (a)	(30.2)	
Subtotal non-US GAAP adjustments	81.7	0.35
Income tax related adjustments	(6.2)	(0.03)
Adjusted non-US GAAP net income	\$ 180.9	\$ 0.76

(a) The tax amount was calculated using the applicable statutory tax rate in the tax jurisdiction where the non-US GAAP adjustments were generated.

#### Adjusted Operating Income and Margin

Adjusted operating income and margin is another important internal measure for the Company. Operating income in accordance with US GAAP is adjusted for the items noted above which are excluded on a pre-tax basis to arrive at adjusted operating income, a non-US GAAP measure. The adjusted operating margin is calculated by dividing adjusted operating income by net sales, excluding precious metal content.

Senior management receives a monthly analysis of operating results that includes adjusted operating income. The performance of the Company is measured on this basis along with the adjusted non-US GAAP earnings noted above as well as other performance metrics. This non-US GAAP measure may differ from other companies and should not be considered in isolation from, or as a substitute for, measures of financial performance prepared in accordance with US GAAP.

(in millions)	Three Months Ended June 30, 2017	
	Operating Income	Percentage of Net Sales, Excluding Precious Metal Content
Operating loss attributable to Dentsply Sirona	\$ (1,048.0)	(106.6)%
Restructuring program related costs and other costs	1,176.7	119.7 %
Amortization of purchased intangible assets	46.5	4.7 %
Business combination related costs and fair value adjustments	19.1	1.9 %
Credit risk and fair value adjustments	0.8	0.1 %
Adjusted non-US GAAP Operating Income	<u>\$ 195.1</u>	<u>19.8 %</u>

(in millions)	Three Months Ended June 30, 2016	
	Operating Income	Percentage of Net Sales, Excluding Precious Metal Content
Operating income attributable to Dentsply Sirona	\$ 121.2	12.1%
Business combination related costs and fair value adjustments	62.0	6.2%
Amortization of purchased intangible assets	43.6	4.3%
Restructuring program related costs and other costs	4.3	0.4%
Credit risk and fair value adjustments	1.3	0.1%
Adjusted non-US GAAP Operating Income	<u>\$ 232.4</u>	<u>23.1%</u>

### Operating Segment Results

#### Third Party Net Sales, Excluding Precious Metal Content

(in millions)	Three Months Ended June 30,			
	2017	2016	\$ Change	% Change
Dental and Healthcare Consumables	\$ 544.4	\$ 526.7	\$ 17.7	3.4%
Technologies	438.6	478.0	(39.4)	(8.2%)

#### Segment Operating Income

(in millions)	Three Months Ended June 30,			
	2017	2016	\$ Change	% Change
Dental and Healthcare Consumables	\$ 162.2	\$ 151.7	\$ 10.5	6.9%
Technologies	65.0	112.1	(47.1)	(42.0%)

A reconciliation of reported net sales to non-US GAAP net sales, excluding precious metal content, by segment is as follows:

(in millions)	Three Months Ended June 30, 2017		
	Dental and Healthcare Consumables	Technologies	Total
Net sales	\$ 554.1	\$ 438.6	\$ 992.7
Less: precious metal content of sales	9.7	—	9.7
Net sales, excluding precious metal content	544.4	438.6	983.0
Merger related adjustments (a)	—	1.5	1.5
Non-US GAAP net sales, excluding precious metal content	\$ 544.4	\$ 440.1	\$ 984.5

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

(in millions)	Three Months Ended June 30, 2016		
	Dental and Healthcare Consumables	Technologies	Total
Net sales	\$ 543.8	\$ 478.2	\$ 1,022.0
Less: precious metal content of sales	17.1	0.2	17.3
Net sales, excluding precious metal content	526.7	478.0	1,004.7
Merger related adjustments (a)	—	1.6	1.6
Non-US GAAP net sales, excluding precious metal content	\$ 526.7	\$ 479.6	\$ 1,006.3

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards.

#### Dental and Healthcare Consumables

Reported net sales, excluding precious metal content, increased by 3.4% in the second quarter of 2017 as compared to the second quarter of 2016.

For the three month period ended June 30, 2017, sales grew 3.0% on a constant currency basis. This includes a benefit of approximately 1.0% from acquisitions, which results in internal growth of 2.0%. Net sales, excluding precious metal content, were negatively impacted by approximately 1.0% due to the strengthening of the U.S. dollar over the prior year period. The increase in net sales, excluding precious metal content, was driven by increased sales in all regions led by Rest of World.

The operating income increased \$10.5 million or 6.9% for the three months ended June 30, 2017 as compared to the same three month period in 2016, which reflects increased sales in all regions.

#### Technologies

Reported net sales, excluding precious metal content, decreased 8.2% for the three months ended June 30, 2017 as compared to the three months ended June 30, 2016. The decrease in net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$19 million as a result of net changes in equipment inventory levels in the current quarter as compared to the prior year quarter at certain distributors in North America and Europe, that the Company believes is related to the transition in distribution strategy (see "Business Drivers" under this section for further detail). Additionally, in the Company's assessment, net sales, excluding precious metal content, were negatively impacted by lower equipment sales to end-users, primarily in the U.S., as result of transition challenges at our exclusive distributor.

For the three month period ended June 30, 2017, sales declined 5.6% on a constant currency basis. This includes a benefit of 4.4% from acquisitions, which results in a negative internal sales growth rate of 10.0%. Net sales, excluding precious metal content, were negatively impacted by approximately 1.3% due to the strengthening of the U.S. dollar over the prior year period. Based on the Company's assessment, the negative internal sales growth was primarily a result of the current quarter as compared to the prior year quarter net changes in equipment inventory levels as well as the impact of lower equipment sales to end-users as

discussed above. The negative internal sales was primarily driven by sales declines in the United States region, partially offset by sales increases in Europe.

The operating income decreased \$47.1 million or 42.0% for the three months ended June 30, 2017 as compared to the same three month period in 2016, which, in the Company's assessment, reflects the impact related to a change in net equipment inventory as well as the impact of lower equipment sales to end-users as previously discussed.

## RESULTS OF OPERATIONS, SIX MONTHS ENDED JUNE 30, 2017 COMPARED TO SIX MONTHS ENDED JUNE 30, 2016

### Net Sales

(in millions)	Six Months Ended June 30,		\$ Change	% Change
	2017	2016		
Net sales	\$ 1,893.2	\$ 1,794.6	\$ 98.6	5.5%
Less: precious metal content of sales	20.8	35.4	(14.6)	(41.2%)
Net sales, excluding precious metal content	<u>\$ 1,872.4</u>	<u>\$ 1,759.2</u>	<u>\$ 113.2</u>	<u>6.4%</u>

Net sales, excluding precious metal content, for the six months ended June 30, 2017 were \$1,872.4 million, an increase of \$113.2 million from the six months ended June 30, 2016. The increase in net sales, excluding precious metal content, reflects sales of \$112.7 million as a result of the consolidation of two additional months of Sirona for the six months ended June 30, 2017 as compared to the same period in 2016, and was unfavorably impacted, based on the Company's estimate, by approximately \$46 million as a result of net changes in equipment inventory levels in the current six month period as compared to the prior year six month period at certain distributors in North America and Europe, that the Company believes is related to the transition in distribution strategy (see "Business Drivers" under this section for further detail). Based on the Company's estimate, inventory held by these distributors decreased by approximately \$29 million during the current six month period compared to an increase of approximately \$15 million in the same six month period in 2016. Additionally, based on the Company's assessment, net sales, excluding precious metal content, were negatively impacted by lower equipment sales to end-users, primarily in the United States, as result of transition challenges at our exclusive distributor. At this time, the Company believes that net changes in distributor inventories will decrease the Company's sales by approximately \$10 million for the balance of 2017, which is approximately the same impact as the last six month in 2016.

Sales related to precious metal content declined 41.2% as compared to the same period in 2016, which was primarily due to the continuing reduction in the use of precious metal alloys in dentistry.

For the six months ended June 30, 2017, sales of our Combined Businesses declined 1.6% on a constant currency basis. This includes a benefit of 2.5% from acquisitions, which results in negative internal sales growth of 4.1%. Net sales, excluding precious metal content, were negatively impacted by approximately 1.2% due to the strengthening of the U.S. dollar over the prior year period. Based on the Company's assessment, the negative internal sales growth was primarily a result of changes in inventory levels at certain distributors in North America and Europe as well as the impact of lower equipment sales to end-users as discussed above. A reconciliation of reported net sales to net sales, excluding precious metal content, of the combined business is as follows:



(in millions)	Six Months Ended			
	June 30,			
	2017	2016	\$ Change	% Change
Net sales	\$ 1,893.2	\$ 1,794.6	\$ 98.6	5.5%
Less: precious metal content of sales	20.8	35.4	(14.6)	(41.2%)
Net sales, excluding precious metal content	1,872.4	1,759.2	113.2	6.4%
Sirona net sales (a)	—	160.7	(160.7)	NM
Merger related adjustments (b)	3.0	10.4	(7.4)	NM
Elimination of intercompany net sales	—	(0.4)	0.4	NM
Non-US GAAP Combined Business, net sales, excluding precious metal content	\$ 1,875.4	\$ 1,929.9	\$ (54.5)	(2.8%)

(a) Represents Sirona sales for January and February 2016.

(b) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards to make the 2017 and 2016 non-U.S. GAAP combined business results comparable.

NM - Not meaningful

### Sales Growth by Region

Net sales, excluding precious metal content, by geographic region is as follows:

(in millions)	Six Months Ended			
	June 30,			
	2017	2016	\$ Change	% Change
United States	\$ 642.3	\$ 644.4	\$ (2.1)	(0.3%)
Europe	759.1	682.1	77.0	11.3%
Rest of World	471.0	432.7	38.3	8.9%

A reconciliation of reported net sales to net sales, excluding precious metal content, of the combined business by geographic region is as follows:

(in millions)	Six Months Ended			
	June 30, 2017			
	United States	Europe	Rest of World	Total
Net sales	\$ 645.2	\$ 774.9	\$ 473.1	\$ 1,893.2
Less: precious metal content of sales	2.9	15.8	2.1	20.8
Net sales, excluding precious metal content	642.3	759.1	471.0	1,872.4
Merger related adjustments (a)	3.0	—	—	3.0
Non-US GAAP net sales, excluding precious metal content	\$ 645.3	\$ 759.1	\$ 471.0	\$ 1,875.4

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards to make the 2017 and 2016 non-U.S. GAAP combined business results comparable.

(in millions)	Six Months Ended			
	June 30, 2016			
	United States	Europe	Rest of World	Total
Net sales	\$ 647.0	\$ 703.6	\$ 444.0	\$ 1,794.6
Less: precious metal content of sales	2.6	21.5	11.3	35.4
Net sales, excluding precious metal content	644.4	682.1	432.7	1,759.2
Sirona net sales (a)	60.5	59.4	40.8	160.7
Merger related adjustments (b)	9.9	0.5	—	10.4
Elimination of intercompany net sales	(0.1)	(0.3)	—	(0.4)
Non-US GAAP Combined Business, net sales, excluding precious metal content	\$ 714.7	\$ 741.7	\$ 473.5	\$ 1,929.9

(a) Represents Sirona sales for January and February 2016.

(b) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards to make the 2017 and 2016 non-U.S. GAAP combined business results comparable.

#### United States

Reported net sales, excluding precious metal content, decreased by 30 basis points for the six months ended June 30, 2017 as compared to the six months ended June 30, 2016. Net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$35 million as a result of net changes in equipment inventory levels in the current six month period as compared to the prior year six month period at two distributors in the United States, that the Company believes is related to the transition in distribution strategy in North America for the six months ended June 30, 2016 as compared to the six months ended June 30, 2017 (see "Business Drivers" under this section for further detail). The decrease in net sales, excluding precious metal content, was partially offset by sales of \$27.0 million as a result of the consolidation of two additional months of Sirona for the six months ended June 30, 2017 as compared to the same period in 2016. Additionally, based on the Company's assessment, net sales, excluding precious metal content, were negatively impacted by lower equipment sales to end-users, as result of transition challenges at our exclusive distributor.

For the six months ended June 30, 2017, sales of our Combined Businesses declined 9.6% on a constant currency basis. This includes a benefit of 1.3% from acquisitions, which results in a negative internal sales growth rate of 10.9%. The negative internal sales growth was driven by the Technologies segment. In the Company's assessment, the negative internal sales growth in the Technologies segment was the result of the current six month period over the prior year six month period net changes in equipment inventory levels at two distributors as well as the impact of lower equipment sales to end-users discussed above.

#### Europe

Reported net sales, excluding precious metal content, increased by 11.3% for the six months ended June 30, 2017, as compared to the the six months ended June 30, 2016. The increase in net sales, excluding precious metal content, reflects sales of \$53.8 million as a result of the consolidation of two additional months of Sirona for the six months ended June 30, 2017, as compared to the same period in 2016. The increase in net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$7 million as a result of net changes in equipment inventory levels in the current six month period as compared to the prior year six month period at a certain distributor in Europe that the Company believes is related to the transition in distribution strategy (see "Business Drivers" under this section for further detail).

For the six months ended June 30, 2017, sales of our Combined Businesses grew 5.3% on a constant currency basis. This includes a benefit of 3.2% from acquisitions, which results in internal growth of 2.1%. Net sales, excluding precious metal content, were negatively impacted by approximately 3.0% due to the strengthening of the U.S. dollar over the prior year period. Internal sales growth in this region was primarily driven by higher demand in the Dental and Healthcare Consumables segment.

#### Rest of World

Reported net sales, excluding precious metal content, increased by 8.9% for the six months ended June 30, 2017 as compared to the six months ended June 30, 2016. The increase in net sales, excluding precious metal content, reflects sales of \$31.9 million as a result of the consolidation of two additional months of Sirona for the six months ended June 30, 2017 as compared to the same period in 2016. The increase in net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$4 million as a result of net changes in equipment inventory levels in the current six month

period as compared to the prior year six month period at a certain distributor in Canada that the Company believes is related to the transition in distribution strategy (see “Business Drivers” under this section for further detail).

For the six month period ended June 30, 2017, sales of our Combined Businesses decreased 40 basis points on a constant currency basis. This includes a benefit of 3.0% from acquisitions, which results in a negative internal sales growth rate of 3.4%. Net sales, excluding precious metal content, were negatively impacted by approximately 20 basis points due to the strengthening of the U.S. dollar over the prior year period. The negative growth was driven by lower demand in the Technologies segment.

### Gross Profit

(in millions)	Six Months Ended June 30,		\$ Change	% Change
	2017	2016		
Gross profit	\$ 1,036.2	\$ 945.8	\$ 90.4	9.6%
Gross profit as a percentage of net sales, including precious metal content	54.7%	52.7%		
Gross profit as a percentage of net sales, excluding precious metal content	55.3%	53.8%		

Gross profit as a percentage of net sales, excluding precious metal content, increased by 150 basis points for the six month period ended June 30, 2017 as compared to the same six month period ended June 30, 2016.

For the six months ended June 30, 2017, the improvement in the gross profit rate was primarily driven by net reductions in the roll-off of merger-related fair value adjustments and expenses of approximately 340 basis points. This increase was partially offset by approximately 130 basis points associated with the equipment businesses primarily as a result of lower sales related to the transition in distribution strategy, as well as 60 basis points primarily from unfavorable product mix and foreign currency impacts as compared to the six months ended June 30, 2016.

### Operating Expenses

(in millions)	Six Months Ended June 30,		\$ Change	% Change
	2017	2016		
Selling, general and administrative expenses (“SG&A”)	\$ 822.3	\$ 744.2	\$ 78.1	10.5%
Goodwill impairment	1,092.9	—	1,092.9	NM
Restructuring and other costs	84.8	7.7	77.1	NM
SG&A as a percentage of net sales, including precious metal content	43.4%	41.5%		
SG&A as a percentage of net sales, excluding precious metal content	43.9%	42.3%		

NM - Not meaningful

### SG&A Expenses

SG&A expenses, including research and developing expenses, as a percentage of net sales, excluding precious metal content, for the six months ended June 30, 2017 increased 160 basis points compared to the six months ended June 30, 2016. The comparison was negatively impacted by approximately 100 basis points as a result of net changes in equipment inventory levels in the current six month period as compared to the prior year six month period at certain distributors. During the six months ended June 30, 2017, a reduction in business combination related costs partially offset by an increase in the amortization of purchased intangible assets favorably impacted the SG&A rate by 110 basis points as compared to the six months ended June 30, 2016. Additional rate increases of 170 basis points during the six months ended June 30, 2017 were primarily driven by the biennial trade show and other selling events, higher professional services and the effects of acquisitions as compared to the six months ended June 30, 2016.

### Goodwill impairment

For the six months ended June 30, 2017, the Company recorded a goodwill impairment charge of \$1,092.9 million. The charge is related to three reporting units in the Technologies segment. For further information see Note 14, Goodwill and Intangible Assets, in the Notes to Unaudited Consolidated Financial Statements in Part 1, Item 1 of this Form 10-Q.

### Restructuring and other cost

The Company recorded net restructuring and other costs of \$84.8 million for the six months ended June 30, 2017 compared to \$7.7 million for the six months ended June 30, 2016. During the six months ended June 30, 2017, the Company recorded an impairment charge of \$79.8 million related to certain tradenames within the reporting units that were impaired during the Company's annual impairment testing. For further information see Note 14, Goodwill and Intangible Assets, in the Notes to Unaudited Consolidated Financial Statements in Part 1, Item 1 of this Form 10-Q.

### **Other Income and Expense**

(in millions)	Six Months Ended June 30,		Change
	2017	2016	
Net interest expense	\$ 17.6	\$ 17.6	\$ —
Other expense (income), net	6.8	(14.9)	21.7
Net interest and other expense	\$ 24.4	\$ 2.7	\$ 21.7

### Net Interest Expense

Net interest expense for the six months ended June 30, 2017 was the same as the six months ended June 30, 2016. Increased debt levels in 2017 were offset by lower average interest rates when compared to the prior year period.

### Other Expense (Income), Net

Other expense (income), net for the six months ended June 30, 2017 was expense of \$6.8 million, comprised primarily of \$3.3 million of currency transaction losses and non-operating expense of \$3.5 million. Other expense (income), net for the six months ended June 30, 2016 was income of \$14.9 million, comprised primarily of currency transaction gains of \$10.9 million principally due to the United Kingdom Brexit referendum impacts on foreign currency denominated intercompany balances at June 30, 2016, and non-operating income of \$4.0 million including a \$5.7 million gain on the sale of a business in the March 2016 quarter.

### **Income Taxes and Net Income**

(in millions, except per share data)	Six Months Ended June 30,		\$ Change
	2017	2016	
(Benefit) provision for income taxes	\$ 2.4	\$ (40.0)	\$ 42.4
Effective income tax rate	NM	NM	
Net (loss) income attributable to Dentsply Sirona	\$ (990.2)	\$ 230.4	\$ (1,220.6)
Net (loss) income per common share - diluted	\$ (4.31)	\$ 1.11	

NM - Not meaningful

### Provision for Income Taxes

For the six months ended June 30, 2017, income taxes were a net expense of \$2.4 million as compared to a net benefit of \$40.0 million in the six months ended June 30, 2016.

In the first six months of 2017, the Company recorded the following discrete tax items, \$10.5 million of excess tax benefit related to employee share-based compensation, \$12.7 million of tax expense related to enacted statutory rate changes and \$0.1 million of tax expense related to other discrete tax matters. The Company also recorded a \$23.5 million tax benefit as a discrete item related to the indefinite-lived intangible asset impairment charge recorded during the six months ended June 30, 2017.

Excluding these discrete tax items and adjusting pretax loss to exclude the pretax loss related to the impairment of the indefinite-lived intangible assets and non-deductible goodwill impairment charge the Company's effective tax rate was 12.8%. The effective tax rate was favorably impacted by the Company's change in the mix of consolidated earnings.

In the first six months of 2016, the Company recorded a tax benefit from the release of a valuation allowance on previously unrecognized tax assets related to foreign interest deduction carryforwards of a non-U.S. legacy DENTSPLY subsidiary of approximately \$78.6 million, resulting from the Merger. The Company also recorded \$4.6 million of tax expense related to other discrete tax matters. Excluding the impact of these tax matters, the Company's effective tax rate was 17.8%. In addition, the effective tax rate was favorably impacted by the Company's change in the mix of consolidated earnings.

The Company's effective income tax rate for the first six months of 2017 included the net impact of restructuring program related costs and other costs, amortization of purchased intangible assets, business combination related costs, fair value adjustments, credit risk and fair value adjustments and income tax related adjustments which impacted the loss before income taxes and the provision for income taxes by \$1,308.1 million and \$56.4 million, respectively. For the full year ended December 31, 2017, the Company estimates the non-US GAAP tax rate to be 17.5%.

The Company's effective income tax rate for the first six months of 2016 included the net impact of business combination related costs and fair value adjustments, amortization of purchased intangible assets, restructuring program related costs and other costs, credit risk and fair value adjustments and income tax related adjustments which impacted income before income taxes and the benefit for income taxes by \$203.8 million and \$130.9 million, respectively.

#### Net (loss) income attributable to Dentsply Sirona

In addition to the results reported in accordance with US GAAP, the Company provides adjusted net income attributable to Dentsply Sirona and adjusted earnings per diluted common share ("adjusted EPS"). The Company discloses adjusted net income attributable to Dentsply Sirona to allow investors to evaluate the performance of the Company's operations exclusive of certain items that impact the comparability of results from period to period and may not be indicative of past or future performance of the normal operations of the Company and certain large non-cash charges related to intangible assets either purchased or acquired through a business combination. The Company believes that this information is helpful in understanding underlying operating trends and cash flow generation.

Adjusted net income and adjusted EPS are important internal measures for the Company. Senior management receives a monthly analysis of operating results that includes adjusted net income and adjusted EPS and the performance of the Company is measured on this basis along with other performance metrics.

(in millions, except per share amounts)	Six Months Ended June 30, 2017	
	Net Income	Per Diluted Common Share
Net loss attributable to Dentsply Sirona	\$ (990.2)	\$ (4.31)
Pre-tax non-US GAAP adjustments:		
Restructuring program related costs and other costs	1,182.8	
Amortization of purchased intangible assets	91.8	
Business combination related costs and fair value adjustments	30.1	
Credit risk and fair value adjustments	3.4	
Tax impact of the pre-tax non-US GAAP adjustments (a)	(57.2)	
Subtotal non-US GAAP adjustments	1,250.9	5.36
Adjustment for calculating non-US GAAP net income per diluted common share (b)		0.07
Income tax related adjustments	3.6	0.01
Adjusted non-US GAAP net income	\$ 264.3	\$ 1.13

(a) The tax amount was calculated using the applicable statutory tax rate in the tax jurisdiction where the non-US GAAP adjustments were generated.

(b) The Company had a net loss for the six months ended June 30, 2017, but had net income on a non-US GAAP basis. The shares used in calculating diluted non-US GAAP net income per share includes the dilutive effect of common stock.

Shares used in calculating diluted GAAP net loss per share	229.4
Shares used in calculating diluted non-US GAAP net income per share	233.3

Six Months Ended  
June 30, 2016

(in millions, except per share amounts)	Net Income	Per Diluted Common Share
Net income attributable to Dentsply Sirona	\$ 230.4	\$ 1.11
Pre-tax non-US GAAP adjustments:		
Business combination related costs and fair value adjustments	131.2	
Amortization of purchased intangible assets	65.4	
Restructuring program related costs and other costs	4.3	
Credit risk and fair value adjustments	2.9	
Tax impact of the pre-tax non-US GAAP adjustments (a)	(53.0)	
Subtotal non-US GAAP adjustments	150.8	0.72
Income tax related adjustments	(77.9)	(0.37)
Adjusted non-US GAAP net income	\$ 303.3	\$ 1.46

(a) The tax amount was calculated using the applicable statutory tax rate in the tax jurisdiction where the non-US GAAP adjustments were generated.

#### Adjusted Operating Income and Margin

Adjusted operating income and margin is another important internal measure for the Company. Operating income in accordance with US GAAP is adjusted for the items noted above which are excluded on a pre-tax basis to arrive at adjusted operating income, a non-US GAAP measure. The adjusted operating margin is calculated by dividing adjusted operating income by net sales, excluding precious metal content.

Senior management receives a monthly analysis of operating results that includes adjusted operating income. The performance of the Company is measured on this basis along with the adjusted non-US GAAP earnings noted above as well as other performance metrics. This non-US GAAP measure may differ from other companies and should not be considered in isolation from, or as a substitute for, measures of financial performance prepared in accordance with US GAAP.

Six Months Ended  
June 30, 2017

(in millions)	Operating Income	Percentage of Net Sales, Excluding Precious Metal Content
Operating loss attributable to Dentsply Sirona	\$ (963.8)	(51.5)%
Restructuring program related costs and other costs	1,181.7	63.1 %
Amortization of purchased intangible assets	91.8	4.9 %
Business combination related costs and fair value adjustments	29.7	1.6 %
Credit risk and fair value adjustments	3.4	0.2 %
Adjusted non-US GAAP Operating Income	\$ 342.8	18.3 %

(in millions)	Six Months Ended June 30, 2016	
	Operating Income	Percentage of Net Sales, Excluding Precious Metal Content
Operating income attributable to Dentsply Sirona	\$ 193.9	11.0%
Business combination related costs and fair value adjustments	130.8	7.4%
Amortization of purchased intangible assets	65.4	3.7%
Restructuring program related costs and other costs	9.2	0.5%
Credit risk and fair value adjustments	2.6	0.1%
Adjusted non-US GAAP Operating Income	<u>\$ 401.9</u>	<u>22.7%</u>

### Operating Segment Results

#### Third Party Net Sales, Excluding Precious Metal Content

(in millions)	Six Months Ended June 30,			
	2017	2016	\$ Change	% Change
Dental and Healthcare Consumables	\$ 1,044.6	\$ 997.5	\$ 47.1	4.7%
Technologies	827.8	761.7	66.1	8.7%

#### Segment Operating Income

(in millions)	Six Months Ended June 30,			
	2017	2016	\$ Change	% Change
Dental and Healthcare Consumables	\$ 298.7	\$ 282.4	\$ 16.3	5.8%
Technologies	119.0	165.9	(46.9)	(28.3%)

A reconciliation of reported net sales to net sales, excluding precious metal content, of the combined business by segment is as follows:

(in millions)	Six Months Ended June 30, 2017		
	Dental and Healthcare Consumables	Technologies	Total
Net sales	\$ 1,065.3	\$ 827.9	\$ 1,893.2
Less: precious metal content of sales	20.7	0.1	20.8
Net sales, excluding precious metal content	<u>1,044.6</u>	<u>827.8</u>	<u>1,872.4</u>
Merger related adjustments (a)	—	3.0	3.0
Non-US GAAP net sales, excluding precious metal content	<u>\$ 1,044.6</u>	<u>\$ 830.8</u>	<u>\$ 1,875.4</u>

(a) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards to make the 2017 and 2016 non-U.S. GAAP combined business results comparable.

(in millions)	Six Months Ended June 30, 2016		
	Dental and Healthcare Consumables	Technologies	Total
Net sales	\$ 1,032.7	\$ 761.9	\$ 1,794.6
Less: precious metal content of sales	35.2	0.2	35.4
Net sales, excluding precious metal content	997.5	761.7	1,759.2
Sirona net sales (a)	15.7	145.0	160.7
Merger related adjustments (b)	—	10.4	10.4
Elimination of intercompany net sales	(0.4)	—	(0.4)
Non-US GAAP Combined Business, net sales, excluding precious metal content	\$ 1,012.8	\$ 917.1	\$ 1,929.9

(a) Represents Sirona sales for January and February 2016.

(b) Represents an adjustment to reflect deferred subscription and warranty revenue that was eliminated under business combination accounting standards to make the 2017 and 2016 non-U.S. GAAP combined business results comparable.

#### Dental and Healthcare Consumables

Reported net sales, excluding precious metal content, increased by 4.7% for the six months ended June 30, 2017, as compared to the six months ended June 30, 2016. The increase in net sales, excluding precious metal content, reflects sales of \$14.1 million as a result of the consolidation of two additional months of Sirona for the six months ended June 30, 2017, as compared to the same period in 2016.

For the six month period ended June 30, 2017, sales of the Combined Businesses grew 3.0% on a constant currency basis. This includes a benefit of approximately 70 basis points from acquisitions, which results in internal growth of 2.3%. Net sales, excluding precious metal content, were negatively impacted by approximately 1.2% due to the strengthening of the U.S. dollar over the prior year period. Internal sales growth in this segment reflects increased demand in all regions led by Europe.

The operating income increased \$16.3 million or 5.8% for the six months ended June 30, 2017 as compared to 2016, which reflects increased demand primarily in Europe.

#### Technologies

Reported net sales, excluding precious metal content, increased 8.7% for the six months ended June 30, 2017 as compared to the six months ended June 30, 2016. The increase in net sales, excluding precious metal content, reflects sales of \$98.6 million as a result of the consolidation of two additional months of Sirona for the six months ended June 30, 2017 as compared to the same period in 2016. Net sales, excluding precious metal content, was unfavorably impacted, based on the Company's estimate, by approximately \$46 million as a result of net changes in equipment inventory levels in the current six month period as compared to the prior year six month period at certain distributors in North America and Europe that the Company believes is related to the transition in distribution strategy (see "Business Drivers" under this section for further detail). Additionally, based on the Company's assessment, net sales, excluding precious metal content, were negatively impacted by lower equipment sales to end-users, primarily in the United States, as result of transition challenges at our exclusive distributor.

For the six month period ended June 30, 2017, sales of our Combined Businesses declined 6.7% on a constant currency basis. This includes a benefit of 4.6% from acquisitions, which results in a negative internal sales growth rate of 11.3%. Net sales, excluding precious metal content, were negatively impacted by approximately 1.3% due to the strengthening of the U.S. dollar over the prior year period.

The operating income decreased \$46.9 million or 28.3% for the six months ended June 30, 2017 as compared to the same period in 2016, which, based on the Company's assessment, reflects the impact related to a change in net equipment inventory as well as the impact of lower equipment sales to end-users as previously discussed partially offset by the consolidation of two additional months of Sirona.



## CRITICAL ACCOUNTING POLICIES

Except as noted below, there have been no other significant material changes to the critical accounting policies as disclosed in the Company's Form 10-K for the year ended December 31, 2016.

### Annual Goodwill Impairment Testing

#### Goodwill

Goodwill is not amortized; instead, it is tested for impairment annually or more frequently if indicators of impairment exist or if a decision is made to sell a business. The valuation date for annual impairment testing is April 30.

As a result of the annual impairment tests of goodwill and in conjunction with the preparation of the financial statements for the three months ended June 30, 2017, the Company recorded a goodwill impairment charge of \$1,092.9 million related to the CAD/CAM, Imaging and Treatment Center equipment reporting units all within the Technologies segment. The goodwill impairment charge was primarily driven by a change in forecasted sales and gross profit which resulted in a lower fair value for these reporting units. The assumptions and estimates used in determining the fair value of these reporting units contain uncertainties, and any changes to these assumptions and estimates could have a negative impact and result in a future impairment.

For the Company's reporting units that were not impaired, the Company applied a hypothetical sensitivity analysis. Had the WACC rate of each of these reporting units been hypothetically increased by 100 basis points at April 30, 2017, the fair value of those reporting units would still exceed net book value. If the fair value of each of these reporting units had been hypothetically reduced by 5% at April 30, 2016, the fair value of those reporting units would still exceed net book value. If the fair value of each of these reporting units had been hypothetically reduced by 10% at April 30, 2017, one reporting unit, within the Company's Technologies segment, would have a fair value that would approximate net book value. Goodwill for that reporting unit totals \$53.8 million at June 30, 2017.

Should the Company's analysis in the future indicate an increase in discount rates or a degradation in the overall markets served by these reporting units, it could result in impairment of the carrying value of goodwill to its implied fair value. There can be no assurance that the Company's future goodwill impairment testing will not result in a charge to earnings.

#### Indefinite-Lived Assets

Indefinite-lived intangible assets consist of tradenames and are not subject to amortization; instead, they are tested for impairment annually or more frequently if indicators of impairment exist or if a decision is made to sell a business. The valuation date for annual impairment testing is April 30.

The Company also assessed the annual impairment of indefinite-lived intangible assets as of April 30, 2017, which largely consists of acquired tradenames, in conjunction with the annual impairment tests of goodwill. As a result of the annual impairment tests of indefinite-lived intangible assets, the Company recorded an impairment charge of \$79.8 million for the three months ended June 30, 2017 which was recorded in "Restructuring and other costs" on the Consolidated Statements of Operations. The impaired indefinite-lived intangibles assets are tradenames and trademarks related to the CAD/CAM and Imaging equipment reporting units. The impairment charge was primarily driven by a decline in forecasted sales. The assumptions and estimates used in determining the fair value of the indefinite-lived intangible assets contain uncertainties, and any changes to these assumptions and estimates could have a negative impact and result in a future impairment.

For the Company's indefinite-lived assets that were not impaired, the Company applied a hypothetical sensitivity analysis. If the fair value of each of these indefinite-lived intangibles assets had been hypothetically reduced by 10% or the discount rate had been hypothetically increased by 50 basis points at April 30, 2017, the fair value of these assets would still exceed their book value.

Should the Company's analysis in the future indicate an increase in discount rates or a degradation in the use of the tradenames, it could result in impairment of the carrying value of the indefinite-lived assets to its implied fair value. There can be no assurance that the Company's future indefinite-lived asset impairment testing will not result in a charge to earnings.

## LIQUIDITY AND CAPITAL RESOURCES

### Six months ended June 30, 2017

The Company's cash and cash equivalents decreased by \$115.5 million to \$268.4 million during the six months ended June 30, 2017 as a result of the items noted below.

The goodwill and indefinite-lived intangible asset impairment charges recorded during the six months ended June 30, 2017 resulted in a net loss of \$990.6 million which is \$1,221.8 million lower compared to net income of \$231.2 million for the six months ended June 30, 2016. These impairment charges are non-cash and are added back to arrive at cash from operations. Cash flow from operating activities during the six months ended June 30, 2017 was \$208.7 million compared to \$188.1 million during the six months ended June 30, 2016. Cash from operations increased \$20.6 million for the first six months of 2017 as compared to the same period in 2016 and was primarily related to two additional months of consolidated Sirona results, decreases in merger transaction related fees and integrations costs, a decrease in accounts receivables and lower tax payments. These increases in cash from operations were partially offset by the unfavorable impact of the transition in distribution strategy as well as increased inventory levels in the six months ended June 30, 2017 as compared to the same period in 2016. During the six month period in 2016, the Company paid approximately \$40 million of merger transaction related fees and integration costs.

For the six months ended June 30, 2017, the number of days of sales outstanding in accounts receivable increased by 1 day to 59 days as compared to 58 days at December 31, 2016. On a constant currency basis, the number of days of sales in inventory increased by 17 days to 130 days at June 30, 2017 as compared to 113 days at December 31, 2016.

Cash used in investing activities during the first six months of 2017 included capital expenditures of \$64.8 million as well as capital deployment of \$125.2 million related to an acquisition and the purchase of intellectual property. The Company expects capital expenditures to be in the range of approximately \$130 million to \$150 million for the full year 2017.

Cash used in financing activities for the six months ended June 30, 2017 was primarily related to share repurchase activity and dividend payments, partially offset by proceeds from stock option exercises.

At June 30, 2017, the Company had authorization to maintain up to 39.0 million shares of treasury stock under its stock repurchase program as approved by the Board of Directors. Under this program, the Company repurchased 2.4 million shares during the first six months of 2017 for \$150.3 million. As of June 30, 2017, the Company held 35.2 million shares of treasury stock. The Company received proceeds of \$45.4 million as a result of the exercise of 1.2 million of stock options during the six months ended June 30, 2017.

The Company's total borrowings increased by a net \$76.8 million during the six months ended June 30, 2017, which includes an increase of \$79.1 million due to exchange rate fluctuations on debt denominated in foreign currencies. At June 30, 2017, the Company's ratio of total net debt to total capitalization was 15.5% compared to 12.4% at December 31, 2016. The Company defines net debt as total debt, including current and long-term portions, less cash and cash equivalents and total capitalization as the sum of net debt plus equity.

The Company is obligated to pay annual principal amortization of \$8.8 million representing a 5% mandatory principal amortization due in each of the first nine years under the terms of the PNC Term Loan with a final maturity of August 25, 2020. The fourth annual installment in the amount of \$8.8 million will be due in August 2017 and has been classified as current on the Consolidated Balance Sheet.

Under its five-year multi-currency revolving credit agreement, the Company is able to borrow up to \$500.0 million through July 23, 2021. The facility is unsecured and contains certain affirmative and negative covenants relating to the operations and financial condition of the Company. The most restrictive of these covenants pertain to asset dispositions and prescribed ratios of indebtedness to total capital and operating income plus depreciation and amortization to interest expense. At June 30, 2017, the Company was in compliance with these covenants. The Company also has available an aggregate \$500.0 million under a U.S. dollar commercial paper facility. The five-year revolver serves as a back-up to the commercial paper facility, thus the total available credit under the commercial paper facility and the multi-currency revolving credit facilities in the aggregate is \$500.0 million. At June 30, 2017, there were no outstanding borrowings under the current \$500.0 million multi-currency revolving credit facility.

The Company also has access to \$53.6 million in uncommitted short-term financing under lines of credit from various financial institutions. The lines of credit have no major restrictions and are provided under demand notes between the Company and the lending institutions. At June 30, 2017, the Company had \$41.9 million outstanding under these short-term lines of credit. At June

30, 2017, the Company had total unused lines of credit related to the revolving credit agreement and the uncommitted short-term lines of credit of \$545.0 million.

At June 30, 2017, the Company held \$38.2 million of precious metals on consignment from several financial institutions. The consignment agreements allow the Company to acquire the precious metal at market rates at a point in time which is approximately the same time and for the same price as alloys are sold to the Company's customers. In the event that the financial institutions would discontinue offering these consignment arrangements, and if the Company could not obtain other comparable arrangements, the Company may be required to obtain third party financing to fund an ownership position in the required precious metal inventory levels.

At June 30, 2017, approximately \$195.4 million of the Company's cash and cash equivalents were held outside of the United States. Most of these balances could be repatriated to the United States, however, under current law, would potentially be subject to U.S. federal income tax, less applicable foreign tax credits. Historically, the Company has generated more than sufficient operating cash flows in the United States to fund domestic operations. Further, the Company expects on an ongoing basis, to be able to finance domestic and international cash requirements, including capital expenditures, stock repurchases, debt service, operating leases and potential future acquisitions, from the funds generated from operations and amounts available under its existing credit facilities. The Company intends to finance the current portion of long-term debt due within the next twelve months utilizing the available commercial paper and the revolving credit facilities as well as other sources of credit.

Except as stated above, there have been no material changes to the Company's scheduled contractual cash obligations disclosed in its Form 10-K for the year ended December 31, 2016.

The Company continues to review its debt portfolio and may refinance additional debt in the near-term as interest rates remain at historically low levels.

## **NEW ACCOUNTING PRONOUNCEMENTS**

Refer to Part 1, Item 1, Note 1, Significant Accounting Policies, to the Unaudited Interim Consolidated Financial Statements for a discussion of recent accounting standards and pronouncements.

### **Item 3 – Quantitative and Qualitative Disclosures about Market Risk**

There have been no significant material changes to the market risks as disclosed in the Company's Form 10-K for the year ended December 31, 2016.

### **Item 4 – Controls and Procedures**

#### Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report were effective to provide reasonable assurance that the information required to be disclosed by the Company in reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that it is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### Changes in Internal Control Over Financial Reporting

There have been no changes in the Company's internal controls over financial reporting that occurred during the quarter ended June 30, 2017, that have materially affected, or are likely to materially affect, its internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1 – Legal Proceedings

Reference to Part I, Item 1, Note 15 Commitments and Contingencies, in the Notes to Unaudited Interim Consolidated Financial Statements of this Form 10-Q.

### Item 1A – Risk Factors

Except as noted below, there have been no significant material changes to the risk factors as disclosed in Part I, Item 1A, “Risk Factors” in the Company’s Form 10-K for the year ended December 31, 2016.

#### **The Company recognized a substantial goodwill impairment charge in the current period and may be required to recognize additional goodwill and intangible asset impairment charges in the future.**

Under US GAAP, the Company reviews its goodwill and intangible assets for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. Additionally, goodwill and indefinite-lived intangible assets are required to be tested for impairment at least annually. The valuation models used to determine the fair value of goodwill or intangible assets are dependent upon various assumptions and reflect management’s best estimates. Significant management assumptions, which are critical in this fair value determination, include, without limitation, revenue growth rates, operating margins, weighted average cost of capital, future economic and market conditions (including with respect to the dental and medical device industries), net sales growth, gross profit rates, discount rates, earnings multiples and future cash flow projections. The Company has previously made disclosures about the fair values of certain reporting units and indefinite-lived intangible assets approximating the book values within Item 7 “Management’s Discussion and Analysis of Financial Condition and Results of Operations” under “Critical Accounting Judgments and Policies” of the Company’s most recently filed Form 10-K. Specifically included in the disclosures is one reporting unit within the Technologies segment as well as the four reporting units created in connection with the Merger (three within the Technologies segment and one within the Dental and Healthcare Consumables segment). Any changes to the assumptions and estimates made by management may cause a change in circumstances indicating that the carrying value of the goodwill and indefinite-lived assets in these five reporting units may not be recoverable.

In connection with the Company’s annual goodwill impairment test and the preparation of the financial statements for the quarter ended June 30, 2017, the Company determined it was necessary to record a \$1,092.9 million non-cash impairment charge related to goodwill associated with the CAD/CAM, Imaging and Treatment Center equipment reporting units. The impairment takes into consideration the Company’s updated business outlook for the remainder of fiscal year 2017, pursuant to which the Company updated future assumptions and projections related to these reporting units. After updating the assumptions and projections, the Company then calculated an estimate of the fair value for these reporting units. As of June 30, 2017, the Company determined that three reporting units had an indication of impairment. In determining the impairment loss, the Company recorded an amount equal to the excess of the assets’ carrying amount over its fair value as determined by an analysis of discounted future cash flows. See Note 14, Goodwill and Intangible Assets, in the Notes to Unaudited Interim Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q.

The goodwill impairment analysis is sensitive to changes in key assumptions used, such as future cash flows, discount rates and growth rates as well as current market conditions in both the U.S. and globally. If the assumptions and projections used in the analysis are not realized, it is possible that an additional impairment charge may need to be recorded in the future. The Company cannot accurately predict the amount and timing of any impairment of goodwill or other intangible assets. Further, as the year progresses, Company will need to continue to evaluate the carrying value of goodwill for these reporting units. Any additional impairment charges that the Company may take in the future could be material to Company’s results of operations and financial position.

## Item 2 – Unregistered Sales of Securities and Use of Proceeds

### Issuer Purchases of Equity Securities

At June 30, 2017, the Company had authorization to maintain up to 39.0 million shares of treasury stock under the stock repurchase program as approved by the Board of Directors on September 21, 2016. During the quarter ended June 30, 2017, the Company had the following activity with respect to this repurchase program:

(in millions, except per share amounts)	Total Number of Shares Purchased	Average Price Paid Per Share	Total Cost of Shares Purchased	Number of Shares that May be Purchased Under the Stock Repurchase Program
April 1, 2017 to April 30, 2017	0.8	\$ 62.68	\$ 49.9	3.8
May 1, 2017 to May 31, 2017	0.2	63.69	15.7	3.8
June 1, 2017 to June 30, 2017	—	—	—	3.8
	<u>1.0</u>	<u>\$ 62.92</u>	<u>\$ 65.6</u>	

**Item 6 – Exhibits**

<u>Exhibit Number</u>	<u>Description</u>
<a href="#">31.1</a>	Section 302 Certification Statement Chief Executive Officer
<a href="#">31.2</a>	Section 302 Certification Statement Chief Financial Officer
<a href="#">32</a>	Section 906 Certification Statements
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**DENTSPLY SIRONA Inc.**

/s/	<u>Jeffrey T. Slovin</u>	<u>August 9, 2017</u>
	Jeffrey T. Slovin	Date
	Chief Executive Officer	

/s/	<u>Ulrich Michel</u>	<u>August 9, 2017</u>
	Ulrich Michel	Date
	Executive Vice President and	
	Chief Financial Officer	

Section 302 Certifications Statement

I, Jeffrey T. Slovin, certify that:

1. I have reviewed this Form 10-Q of DENTSPLY SIRONA Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2017

/s/ *Jeffrey T. Slovin*  
Jeffrey T. Slovin  
Chief Executive Officer

Section 302 Certifications Statement

I, Ulrich Michel, certify that:

1. I have reviewed this Form 10-Q of DENTSPLY SIRONA Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2017

/s/ Ulrich Michel  
Ulrich Michel  
Executive Vice President and  
Chief Financial Officer



CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of DENTSPLY SIRONA Inc. (the "Company") on Form 10-Q for the period ending June 30, 2017 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), We, Jeffrey T. Slovin, Chief Executive Officer of the Company and Ulrich Michel, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge and belief:

- (1) The Report fully complies with the requirements of Sections 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company as of the date of the Report.

/s/ *Jeffrey T. Slovin*  
Jeffrey T. Slovin  
Chief Executive Officer

/s/ *Ulrich Michel*  
Ulrich Michel  
Executive Vice President and  
Chief Financial Officer

August 9, 2017